

145th ANNUAL REPORT

31 July 2013

INVESTING TOGETHER FOR A SECURE FUTURE

CORPORATE DIRECTORY

DIRECTORS

W. A. Salier (Chairman) J. E. Gowing (Managing Director) J. G. Parker (Non-executive Director) R. D. Fraser (Non-executive Director)

SECRETARIES

J. S. Byers G. J. Grundy

STOCK EXCHANGE LISTING

The Australian Securities Exchange Ticker Code: GOW

REGISTERED OFFICE

Suite 21, Jones Bay Wharf 26 - 32 Pirrama Road Pyrmont NSW 2009 Phone: 61 2 9264 6321 Fax: 61 2 9264 6240 Email: info@gowings.com

SHARE REGISTRY OFFICE

Computershare Investor Services Pty Limited Level 3, 60 Carrington Street Sydney NSW 2000 Phone: 1300 855 080 Fax: 61 2 8234 5050

AUDITORS

HLB Mann Judd (NSW Partnership) Level 19, 207 Kent Street Sydney NSW 2000 Phone: 61 2 9020 4000



GOWINGS

Year ended 31 July 2013

CONTENTS

ABOUT GOWINGS	1
MANAGING DIRECTOR'S REVIEW OF OPERATIONS	2
GOWINGS AT A GLANCE	3
THE BOARD OF DIRECTORS AND MANAGEMENT	6
DIRECTORS' REPORT	8
REMUNERATION REPORT	12
CORPORATE GOVERNANCE	16
AUSTRALIAN SECURITIES EXCHANGE LISTING REQUIREMENTS	19
FINANCIAL REPORT	20
DIRECTORS' DECLARATION	52
AUDITOR'S INDEPENDENCE DECLARATION	53
INDEPENDENT AUDIT REPORT	54
ISSUES TO SHAREHOLDERS SINCE 19 SEPTEMBER 1985	56



ABOUT GOWINGS

annual report

Year ended 31 July 2013

ABOUT GOWINGS

INVESTMENT OBJECTIVE

To maximise and protect shareholder wealth over the long term.

OUR VALUES

Patience Discipline Understanding Conviction Decisiveness Integrity

INVESTMENT PHILOSOPHY

Investments are made across different asset classes to take advantage of changing economic cycles. This assists to outperform the equity market during periods of downturn or volatility. Having a diversified basket of assets also assists to produce smoother returns from year to year.

Investments are made in assets which have the potential to deliver superior growth over the long term when that growth is not reflected in today's asset prices. Investments are made on a risk return basis with higher returns required for more risky assets.

As a long term investor, we seek to maximise our returns over time through the power of compound interest and minimising costs.

At Gowings, all the board of directors and management are shareholders, giving rise to our commitment to "investing together for a secure future".

TRANSPARENT COMMUNICATION

As an investor itself, Gowings values transparent information. An audit review is conducted half-yearly and formal audited financial statements are provided annually along with regular informal company updates.

All shareholder communication may be found at the company's website www.gowings.com or on the Australian Securities Exchange's website www.asx.com.au.

INVESTING IN GOWINGS

Gowings shares can be bought or sold through the Australian Securities Exchange under the ticker code GOW.

Gowings is internally managed and does not pay performance fees to an external manager in relation to the administration of the company. There are no entry or exit fees and no trailing commissions for investors in Gowings.

HISTORY

The Gowing family started the company in 1868 and continues to use the company as its principal wealth creation and preservation vehicle.

The company, under 4 generations of the Gowing family, has prospered through 145 years of economic booms and busts, world wars and market crashes. The company's origins were in retailing which soon led to significant property investments being made across Sydney's CBD. At one stage, the Gowings Market Street building completed in 1929 was the tallest building in the city.

Gowings also had an early interest in equity investments being one of the founding investors in Woolworths. In the 1950's, a significant re-allocation of capital was made into listed equities. Since then, the company's investment portfolio mix has shifted between equities, property and private equity investments according to the prospective outlook for each.



MANAGING DIRECTOR'S REVIEW OF OPERATIONS

MANAGING DIRECTOR'S REVIEW OF OPERATIONS

On behalf of your board of directors and management, I am pleased to comment on the results for the year ended 31 July 2013.

Net assets per share were \$3.29 as at 31 July 2013 before allowing for tax on unrealised capital gains on equities. If the company were to sell its entire long term investment portfolio, its net assets per share after tax paid would be \$3.21 per share.

Gowings net assets per share increased by 18 cents and after allowing for payment of a dividend of 11.5c per share were \$3.29, reflecting a 9.5% total shareholder return achieved during an ongoing uncertain environment.

Revenues from ordinary activities increased 1% higher than the prior year due to an increase in rental receipts partially offset by a decrease in dividends received due to partial realisation in the prior year of the share portfolio to fund the refurbishment and development works at Coffs Central.

Net income from ordinary activities of \$4.7 million was \$2.1 million lower than the prior year. This was largely due to expenses associated with the Coffs Central refurbishment including \$0.9 million of leasing, legal and relocation expenses and \$0.5 million of additional promotional expenses. There was a serious flood at Kempsey Central, the repairs for which cost the company \$300k.

The refurbishment of Coffs Central also had a significant impact on rents received by the company during the year due to associated rental abatements, vacancies and incentives provided to help establish new retailers.

Both the increase in expenses and reductions in rent during the Coffs Central refurbishment should substantially reverse during the current 2013/2014 financial year as rental abatements are no longer required, additional retailers commence paying rent and refurbishment works draw to a close.

Profit after tax of \$7.3 million has increased by 22% due largely to the \$4.8 million received from the recovery of a CDO security included in other income. This security had previously been written off.

The net increase in fair value of equities of \$5.1 million was due to a \$3.0 million increase in market value of long term listed investments and a fair value revaluation of other long term investments of \$2.1 million.

Total comprehensive income of \$12.4 million has increased by 122% due to the increase in other income and the fair value of investments as noted above.

Dividend

The board of directors has declared a **6.0c** (last year 5.5c) **fully franked final dividend** per share bringing total dividends out of 2013 profits to 12.0c, a 1 cent or 9.1% increase on prior year (2012: 11.0c). The final dividend of 6.0c is payable on 24 October 2013 with a record date of 10 October 2013.

Outlook

Whilst global share markets have staged a recent recovery on hopes of further stimulus measures and quantitative easing, the economic reality is that conditions remain difficult both at home and abroad.

Governments globally are trying to stimulate economic growth while dealing with their own fiscal imbalances creating an uncertain investment environment.

Gowings is cautious about the investment outlook for capital growth and remains focused on generating income as its principal source of investment return. Our core investments in shopping centres now account for 73% of the portfolio and provide a stable source of income to pay dividends to shareholders over the long term. Operational improvements and capital initiatives undertaken during the current year to our shopping centres have improved the quality of these assets and will see financial benefits flow through to future years.

Gowings remains well positioned to protect and grow shareholder wealth over the long term with its diversified mix of quality investments across different asset classes.

John Gowing Managing Director 25 October 2013



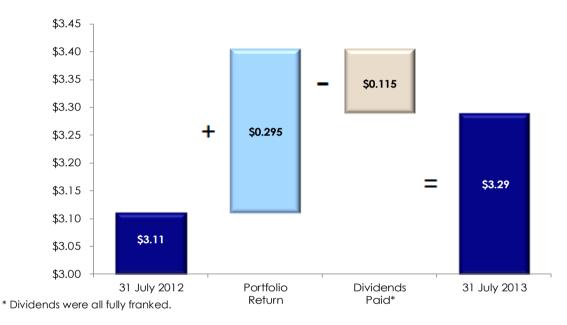
GOWINGS AT A GLANCE

Year ended 31 July 2013

GOWINGS AT A GLANCE

(Is provided by the directors to give shareholders at a glance view of the position of the company at the end of each respective reporting period)

MOVEMENT IN NET ASSETS PER SHARE



SHAREHOLDER RETURNS

	<u>Before</u> tax on unrealised gains	<u>After</u> tax on unrealised gains
Net assets per share 31 July 2012	\$3.11	\$3.07
Net assets per share 31 July 2013	\$3.29	\$3.21
Increase in net assets	\$0.18	\$0.14
+ Ordinary fully franked dividends	\$0.115	\$0.115
Total Return	\$0.295	\$0.255
Total Return %	9.5%	8.3%



GOWINGS AT A GLANCE

Year ended 31 July 2013

DIVIDENDS

	2013	2012		
	CENTS PER SHARE	CENTS PER SHARE	PAYMENT DATE	FRANKING
Final dividend declared (record date 10/10/13)	6.0c		24/10/13	100%
Interim dividend paid	6.0c		26/04/13	100%
Final dividend		5.5c	24/10/12	100%
Interim dividend paid		5.5c	27/04/12	100%
Total	12.0c	11.0c		

SHAREHOLDER RETURNS

	31July 2013	31 July 2012	31 July 2011	31 July 2010	31 July 2009
Per Share	(12 months)	(12 months)	(12 months)	(12 months)	(12 months)
Opening net assets 1	\$3.11	\$3.11	\$3.09	\$3.05 ²	\$3.82
Closing net assets	\$3.29	\$3.11	\$3.11	\$3.09	\$3.23
(Decrease) / increase	\$0.18	\$0.00	\$0.020	\$0.04	(\$0.59)
+ Ordinary dividends paid during the year	\$0.115	\$0.11	\$0.105	\$0.10	\$0.10
+ Special dividends paid	-	-	-	\$0.05	\$0.15
Total return	\$0.295	\$0.11	\$0.125	\$0.19	(\$0.34)
Total return %	9.5%	3.5%	4.0%	6.2%	(8.9%)
S&P ASX 200 Accum. Index	23.8%	1.3%	2.7%	10.1%	(10.2%)

¹ Before allowing for tax on unrealised capital gains ² Adjusted for the impact of the rights issue and underwritten DRP

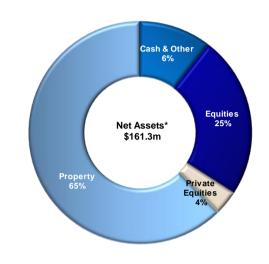


GOWINGS AT A GLANCE

Year ended 31 July 2013

SNAP SHOT





31 July 2013 31 July 2012

* Net assets

* Total assets

	31 July 2013 \$	31 July 2012 \$
1. CASH & OTHER		
Cash and term deposits	6,784,000	20,650,000
Unlisted bonds	503,000	-
Working capital **	2,398,000	3,800,000
Total Cash & Other	9,685,000	24,450,000
2. EQUITIES		
ANZ Banking Group	3,631,000	4,873,000
Woolworths Ltd	4,396,000	3,769,000
Boundary Bend Limited	4,061,000	2,000,000
Carlton Investments	3,868,000	2,790,000
UBS Magellan Fund	3,317,000	-
Blackmores Ltd	2,660,000	2,973,000
Westpac Banking Corporation	2,502,000	3,480,000
National Australia Bank	2,342,000	2,873,000
TPI Group Limited	2,000,000	2,000,000
Other holdings	11,273,000	4,512,000
Total Equities	40,050,000	29,270,000
3. PRIVATE EQUITIES		
Macquarie Whole Sale Co-Investment Fund	2,370,000	2,054,000
Macquarie European Infrastructure	1,843,000	1,962,000
Crescent Capital Partnership Ltd	751,000	835,000
ANZ Business Equity Fund	438,000	866,000
AMP Capital Private Fund III	271,000	562,000
Other Investments	281,000	530,000
Total Private Equities	5,954,000	6,809,000

		\$		\$
4. PROPERTY				
Retail	148	,157,000	132	,696,000
Commercial	3	,648,000	3	,459,000
Industrial		500,000	1	,500,000
Residential		982,000		982,000
Property Development	1	,435,000	2	,278,000
Borrowings	(49,	100,000)	(49,	100,000)
Total Property	105,	622,000	91,	815,000
Net assets before tax on unrealised gains	161,3	311,000	152,	344,000
Provision for tax on unrealised gains on equities	(4,0	029,000)	(1,	831,000)
Net assets after tax on unrealised gains on equities	157,2	282,000	150,	513,000
Number of Shares Outstanding	49,0	003,325	49,	003,325
Net assets per share before estimated				
tax on unrealised gains	Ş	3.29	\$	3.11
Net assets per share after allowing for				
estimated tax on unrealised gains	\$	3.21	\$	3.07

* Before provision for tax on unrealised gains on equities.

** Working capital consists of all other assets not defined separately above, all liabilities

excluding borrowings of \$49,100,000 which is included in section 4, and before provision for tax on unrealised gains on equities.



THE BOARD OF DIRECTORS AND MANAGEMENT

THE BOARD OF DIRECTORS AND MANAGEMENT

The directors are all shareholders in the company, which ensures that their interests are aligned with those of other shareholders.

DIRECTORS

Tony Salier

Chairman / Non-executive Director B.A., LL.B (Syd), LL.M (Harvard) Shareholding: 54,794 shares

Tony Salier has been a director of Gowings since 1974 and Chairman since 1995. Tony has witnessed and participated in the growth of the company under the direction of Ted Gowing and John Gowing over the past 41 years.

Tony is a senior lawyer with Pigott Stinson, a long established Sydney law firm. Tony has practised corporate law in Sydney for many years and has advised a number of corporations. Tony was previously an examiner in company law for the Barristers and Solicitors Admission Board.

Tony is a trustee / director of foundations, estates and private companies with a combined investment portfolio exceeding \$120 million.

John Gowing

Managing Director Bachelor of Commerce, CA, CPA Shareholding: 18,982,868 shares

John was first appointed as non-executive director of the company upon completion of his commerce degree from the University of New South Wales in 1983. John's experience includes Arthur Young now known as Ernst & Young where he worked for 4 years in the audit division. After finishing his professional practice year and upon graduating as a charted accountant, he accepted a fulltime position with the company as Managing Director in 1987, he continues in the role.

John Parker

Non-executive Director Bachelor of Economics Shareholding: 50,000 shares

John has served as a non-executive director of Gowings since January 2002. John is a coach with Foresight's Global Coaching, providing one-to-one business coaching to senior executives in Australia.

John brings considerable experience to the board with over 32 years in equities research and funds management in Sydney, London and South Africa.

Robert Fraser

Non-executive Director B. Ec., LL.B (Hons) (Syd) Shareholding: 63,118 shares

Robert was appointed as a non-executive director of Gowings on 3 April 2012. Robert is a corporate adviser and company director with over 24 years of investment banking experience.

Robert is presently the Managing Director of TC Corporate Pty Limited, the corporate advisory division of Taylor Collison Limited, stockbrokers, of which he is also a director and principal. He is also a licensed business broker and licensed real estate agent.

Robert brings particular expertise to the board in the areas of corporate and financial analysis, capital management, equity capital markets, corporate governance, investor relations and mergers and acquisitions.



THE BOARD OF DIRECTORS AND MANAGEMENT

EXECUTIVE MANAGEMENT

Garth Grundy

General Manager / Company Secretary Bachelor of Commerce, CA, F Fin Shareholding: 173,528 shares

Garth has 21 years of investment and corporate advisory experience gained from his past employment with Ernst & Young, Arthur Andersen, Coyne Capital and Hindal Corporate.

Garth is a Fellow of the Financial Services Institute of Australia and the Institute of Chartered Accountants in Australia.

Myles de Lepervanche

Commercial Manager Shareholding: 44,544 shares

Myles has been an integral part of Gowings executive management team since joining the company in 2007. Myles has extensive knowledge of the company's activites including corporate finance and information technology expertise. Myles was formerly Financial Controller, 2007 to 2011.

Stephen Byers

Executive Officer Property / Company Secretary Bachelor of Commerce, LL.B Shareholding: 50,000 shares

Stephen has been an integral part of the Gowings executive management team in various roles over the past 15 years at both a strategic and operational level. Stephen has been instrumental in developing the company's property development activities. Stephen also provides in-house legal counsel for the company and has previously practised in commercial and property law.



DIRECTORS' REPORT

Year ended 31 July 2013

DIRECTORS' REPORT

Your directors present their report on the company for the year ended 31 July 2013.

Results

	2013	2012
	\$'000	\$'000
Operating profit for the year before income tax	9,554	7,877
Income tax (expense)	(2,279)	(1,910)
Net profit after income tax	7,275	5,967
Net profit attributable to members of Gowing Bros. Limited	7,275	5,967

Dividends

A final fully franked dividend of 6.0 cents per share is to be paid to shareholders on 24 October 2013 An interim fully franked dividend of 6.0 cents per share was paid to shareholders on 26 April 2013	\$2,940,200 \$2,940,200
A final fully franked dividend of 5.5 cents per share was paid to shareholders on 24 October 2012	\$2,695,185
An interim fully franked dividend of 5.5 cents per share was paid to shareholders on 27 April 2012	\$2,695,185

Review of operations

The operations of the company are reviewed in the Managing Director's Review of Operations on page 2.

Environment

The company is committed to a policy of environmental responsibility in all of its business dealings. This policy ensures when the company can either directly or indirectly influence decisions which impact upon the environment, this influence is used responsibly.

Principal activities

The principal activity of the company is investment and wealth management. The company maintains and actively manages a diversified portfolio of assets including long-term equity and similar securities, investment properties, managed private equity, property development projects and cash.

Significant changes in the state of affairs

There were no significant changes in the state of affairs of the company other than as disclosed elsewhere in this report.

Matters subsequent to the end of the financial year

No matter or circumstance has arisen since the end of the financial year which has significantly affected, or may significantly affect, the operations of the company, the results of those operations or the state of affairs of the company in future financial years.

Likely developments and expected results of operations

Further information on likely developments in the operations of the company is included in the Managing Director's Review of Operations on page 2.



DIRECTORS' REPORT

Year ended 31 July 2013

Directors' interests

The following persons were directors of Gowing Bros. Limited either during or since the end of the year.

	DIRECTORS' INTEREST OPTIONS OF GOWIN	
	Shares	Options
W. A. Salier - Chairman Non-Executive Bachelor of Arts, LL,B., LL,M. (Harvard) Director since 1974 Member of the Audit Committee Mr Salier is a solicitor with 46 years experience No directorships held in other listed companies over the past 3 years	54,794	
J. E. Gowing - Managing Director Executive Bachelor of Commerce Member of The Institute of Chartered Accountants in Australia Member of CPA Australia Director since 1983 No directorships held in other listed companies over the past 3 years	18,982,868	_
J. G. Parker Non-Executive Bachelor of Economics Director since 2002 Chairman of the Audit Committee Mr Parker is a coach of senior executives, with over 32 years as an investment and equities research professional No directorships held in other listed companies over the past 3 years	50,000	-
R. D. Fraser Non-Executive Bachelor of Economics, Bachelor of Laws (Hons) Director since 2012 Member of the Audit Committee and Chairman of the Remuneration Committee Robert is a corporate adviser and company director with over 24 years of investment banking experience Robert is presently a director of Taylor Collison Limited and a non-executive director of ARB Corporation and F.F.I. Holdings Limited In the past 3 years, Robert has served as a non-executive director of Crane Group	(2.110	
Limited and Symex Holdings Limited	63,118	-

Meetings of directors

Attendance at Board, Audit & Remuneration Committee meetings by each director of the company during the financial year is set out below:

	BOARD	BOARD MEETINGS		ommittee Ings		ERATION E MEETINGS
	Meetings eligible to attend	Attended	Meetings eligible to attend	Attended	Meetings eligible to attend	Attended
W. A. Salier	8	8	4	4	-	-
J. E. Gowing	8	8	-	-	1	1
J. G. Parker	8	7	4	2	-	-
R. D. Fraser	8	8	4	4	1	1



DIRECTORS' REPORT

Remuneration report

The company's remuneration report, which forms a part of the Directors' Report, is on pages 12 to 15.

Corporate governance

A statement describing the company's main corporate governance practices is on pages 16 to 18.

Auditor's Independence Declaration

A copy of the Auditor's Independence Declaration as required under section 307C of the Corporations Act 2001 is set out on page 53.

Shares under option

There were no unissued shares under option at the date of this report.

Indemnification and insurance of directors and officers

The company's constitution provides an indemnity for every officer against any liability incurred in his capacity as an officer of the company to another person, except the company or a body corporate related to the company, unless such liability arises out of a conduct involving lack of good faith on the part of the officer. The constitution further provides for an indemnity in respect of legal costs incurred by those persons in defending proceedings in which judgement is given in their favour, they are acquitted or the court grants them relief. During the year the company paid insurance premiums in respect of the amount of the premiums and of the liabilities covered is prohibited under the insurance contract.

Non-audit services

The company may decide to employ the auditor on assignments additional to their statutory audit duties where the auditor's expertise and experience with the company are important.

Details of the amounts paid or payable to the auditor (HLB Mann Judd, NSW Partnership) for audit and non-audit services provided during the year are set out below.

The board of directors has considered the position in accordance with advice received from the audit committee and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations *Act 2001*. The directors are satisfied that the provision of non-audit services by the auditor, as set out below, did not compromise the auditor independence requirements of the Corporations *Act 2001* for the following reasons:

- all non-audit services have been reviewed by the Audit Committee to ensure they do not impact the impartiality and objectivity of the auditor;
- none of the services undermine the general principles relating to auditor independence as set out in APES110 Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in a management or a decision-making capacity for the company, acting as advocate for the company or jointly sharing economic risk and rewards.

Audit fees and services

During the year the following fees were paid or payable for services provided by the auditor of the company and its related practices.

	2013	2012
	\$	\$
1. Audit services		
Audit and review of financial reports and other audit work under the Corporations Act 2001	76,500	74,000
2. Taxation services		
Tax compliance services, including review of company income tax returns	12,700	17,635
General tax advisory services	5,450	3,595



DIRECTORS' REPORT

Year ended 31 July 2013

Rounding of amounts

The company is of a kind referred to in Class Order 98/0100, issued by the Australian Securities and Investments Commission, relating to the "rounding off" of amounts in the financial report. Amounts in the financial report have been rounded off in accordance with that Class Order to the nearest thousand dollars, or in certain cases to the nearest dollar.

Environmental regulation

No significant environmental regulations apply to the company.

This report is made in accordance with a resolution of the directors of Gowing Bros. Limited.

Tony Sali

W. A. SALIER Director

Sydney 25 October 2013 J. E. GOWING Director



REMUNERATION REPORT

Year ended 31 July 2013

REMUNERATION REPORT

The remuneration report is set out under the following main headings:

Principles used to determine the nature and amount of remuneration Details of remuneration Service agreements Share-based compensation Additional information

The information provided in this remuneration report has been audited as required by section 308(3C) of the Corporations Act 2001.

Principles used to determine the nature and amount of remuneration

It is the company's objective to provide maximum stakeholder benefit from the retention of a high quality board and executive team by remunerating directors and executives fairly and appropriately with reference to relevant employment market conditions and the nature of company operations.

The Board has established a Remuneration Committee which consists of the following directors:

- R. D. Fraser, Chairman of the Remuneration Committee
- J. E. Gowing, Managing Director

Non-executive directors

For non-executive directors, remuneration is typically by way of directors' fees as described below. For the executive director and three senior executives, remuneration is by way of a fixed salary component and a discretionary incentive component as described below.

Persons who were non-executive directors of the company for all or part of the financial year ended 31 July 2013 were:

- W. A. Salier, Chairman of the Board
- J. G. Parker
- R. D. Fraser

Directors' fees

The remuneration of non-executive directors is determined in accordance with the directors' remuneration provisions of the company's constitution. Fees and payments to non-executive directors reflect the demands which are made on, and the responsibilities of, the directors. Non-executive directors' fees and payments are reviewed annually by the Remuneration Committee in line with the market and approved by the Board. The Chairman's fees are determined independently to the fees of non-executive directors based on comparative roles in the external market. Non-executive directors do not receive any performance based remuneration or share options.

There is no scheme to provide retirement benefits to non-executive directors.

Executives

Executives are officers of the company who are involved in, concerned with, take part in and are able to influence decisions in the management of the affairs of the company. Persons who were executives for all or part of the financial year ended 31 July 2013 were:

- J. E. Gowing, Managing Director
- G. J. Grundy, General Manager / Company Secretary
- J. S. Byers, Executive Officer Property / Company Secretary
- M. D. de Lepervanche, Commercial Manager

Executive remuneration is a combination of a fixed total employment cost package and a discretionary incentive element which may be awarded by cash bonus or invitation to participate in the company's Employee Share & Option Scheme or Deferred Employee Share Plan Scheme. Remuneration is referenced to relevant employment market conditions and reviewed annually to ensure it is competitive and reasonable.

The incentive element is awarded at the discretion of the Remuneration Committee and approved by the Board on the basis of recommendations from the Managing Director. The Managing Director's incentive element is awarded at the discretion of the Remuneration Committee and approved by the Board. In determining the amount (if any) of bonus payments or of options or shares issued, consideration is given to an executive's effort and contribution to both the current year performance and the long term performance of the company, the scope of the executive's responsibility within the company, the scale and complexity of investments required to be managed, the degree of active management required and the degree of skill exhibited in the overall process. Regards is also given to the quantum of an executive's total remuneration.



REMUNERATION REPORT

Year ended 31 July 2013

Details of remuneration

Details of the remuneration of the directors and the key management personnel are set out in the following tables:

2013		Short 1	ERM EMPLOYE	e benefits	SHARE BASED COMPENSATION	POST- EMPLOYMENT BENEFITS	LONG TERM BENEFITS	TOTAL
Name	Cash salary and fees	Cash bonus	Movement in provision for annual leave	Non- monetary benefits	Shares	Super- annuation	Movement in provision for long service legve	
	\$	\$	\$	\$	\$	\$	\$	\$
Non-executive directors								
W. A. Salier (Chairman)	75,000	-		-	-	-	-	75,000
J. G. Parker	46,667	-		-	-	8,333	-	55,000
R. D. Fraser	50,448	-		-	-	4,552	-	55,000
Non-executive directors	172,115	-	-	-	-	12,885	-	185,000
Executive directors								
J. E. Gowing	214,067	110,000	19,363	34,164	-	19,312	6,703	403,609
Other key management pe	ersonnel							
G. J. Grundy*	262,020	200,000	27,115	-	-	23,640	10,807	523,582
J. S. Byers*	204,893	114,000	19,051	34,879	-	24,484	7,885	405,192
M. D. de Lepervanche	137,615	45,872	8,329	-	-	16,542	-	208,358
Total key management								
personnel compensation	990,710	469,872	73,858	69,043	-	96,863	25,395	1,725,741

2012		short t	ERM EMPLOYE	e benefits	SHARE BASED COMPENSATION	POST- EMPLOYMENT BENEFITS	LONG TERM BENEFITS	TOTAL
Name	Cash salary and fees	Cash bonus	Movement in provision for Annual	Non- monetary benefits	Shares	Super- annuation	Movement in provision for long	
	\$	\$	Leave \$	\$	\$	\$	service leave \$	\$
Non-executive directors								
W. A. Salier (Chairman)	60,000	-		-	-	-	-	60,000
J. G. Parker	-	-		-	-	40,000	-	40,000
R. D. Fraser	15,291	-		-	-	1,376	-	16,667
Non-executive directors	75,291	-		-	-	41,376	-	116,667
Executive directors								
J. E. Gowing	201,835	100,000	34,998	45,269	-	53,165	3,765	439,032
Other key management pe	ersonnel							
G. J. Grundy*	230,817	75,000	17,503	-	125,000	20,773	3,764	472,857
J. S. Byers*	192,661	81,550	16,699	34,203	-	47,339	3,594	376,046
M. D. de Lepervanche	123,247	-	32,459	-	50,000	11,092	-	216,798
Total key management								
personnel compensation	823,851	256,550	101,659	79,472	175,000	173,745	11,123	1,621,400

* During the year ended 31 July 2013, bonuses were paid to Garth Grundy (\$75,000) and Stephen Byers (\$69,000) that related to the 2012 year. The comparative remuneration table for the period ended 31 July 2012 has been amended to reflect these bonuses.

Share based compensation includes shares issued from the Deferred Employee Share Plan. The relative proportions of remuneration that are linked to performance and those that are fixed are as follows:



REMUNERATION REPORT

Year ended 31 July 2013

NAME	FIXED REMI	FIXED REMUNERATION		RISK
	2013 %	2012 %	2013 %	2012 %
Executive directors				
J. E. Gowing	73	69	27	31
Other key management personnel				
G. J. Grundy	62	58	38	42
J. S. Byers	70	70	30	30
M. D. de Lepervanche	76	77	24	23

All performance based remuneration is discretionary and determined on current year and long term performance of the company.

Service agreements

There are no service agreements in place with W. A. Salier, J. G. Parker, R. D. Fraser, J. E. Gowing, J. S. Byers, M. D. de Lepervanche and G. J. Grundy.

Remuneration and other terms of employment for the Managing Director, executives and other key management personnel are recommended by the Remuneration Committee and approved by the Board and provide for the provision of performance-related cash bonuses.

Other major provisions relating to remuneration are set out below:

J. E. Gowing, Managing Director

- Term no fixed term
- Base salary, inclusive of superannuation, as at 31 July 2013 of \$240,000, to be reviewed annually by the Remuneration Committee
- Other benefits and non-monetary benefits included motor vehicle, car parking and FBT related charges for the year
- ended 31 July 2013 of \$34,164No termination benefit is payable

G. J. Grundy, General Manager / Company Secretary

- Term no fixed term
- Base salary, inclusive of superannuation, as at 31 July 2013 of \$271,018, to be reviewed annually by the Remuneration Committee
- Other benefits and non-monetary benefits included motor vehicle allowance for the year ended 31 July 2013 of \$28,982
- No termination benefit is payable

J. S. Byers, Executive Officer Property / Company Secretary

- Term no fixed term
- Base salary, inclusive of superannuation, as at 31 July 2013 of \$230,000, to be reviewed annually by the Remuneration Committee
- Other benefits and non-monetary benefits included motor vehicle, car parking and FBT related charges for the year ended 31 July 2013 of \$34,879
- No termination benefit is payable

M. D. de Lepervanche, Financial Controller / Commercial Manager

- Term no fixed term
- Base salary, inclusive of superannuation, as at 31 July 2013 of \$150,000, to be reviewed annually by the Remuneration Committee
- No termination benefit is payable



REMUNERATION REPORT

Year ended 31 July 2013

Share-based compensation

All employees excluding directors are eligible to participate in the company's Deferred Employee Share Plan Scheme.

Additional information

Employee Share & Option Scheme: The scheme is operational, no shares or options were issued under this scheme during the year.

Deferred Share Plan Scheme:

Under this scheme cash bonuses awarded to eligible employees may be used to purchase shares previously acquired by the company as part of its on market buy back at the price paid by the company.

The company Employee Share & Option Scheme and Deferred Employee Share Plan Scheme may be utilised as a part of the award of any incentive payment for all employees.



CORPORATE GOVERNANCE

Year ended 31 July 2013

CORPORATE GOVERNANCE

The board of directors of Gowing Bros. Limited is responsible for the corporate governance of the company. The Board guides and monitors the business and affairs of Gowing Bros. Limited on behalf of the shareholders by whom they are elected and to whom they are accountable.

Except as otherwise noted in this corporate governance statement, Gowing Bros. Limited corporate governance practices are compliant with the Australian Securities Exchange Corporate Governance Principles and Recommendations 2nd Edition as amended, which are as follows:

- Principle 1. Lay solid foundations for management and oversight;
- Principle 2. Structure the board to add value;
- Principle 3. Promote ethical and responsible decision making;
- Principle 4. Safeguard integrity in financial reporting;
- Principle 5. Make timely and balanced disclosure;
- Principle 6. Respect the rights of shareholders;
- Principle 7. Recognise and manage risk; and
- Principle 8. Remunerate fairly and responsibly,

This corporate governance statement can be accessed from the company's website at <u>www.gowings.com</u>

Structure of the Board

The skills, experience and expertise relevant to the position of director held by each director in office at the date of the annual report are included in the Directors' Report on page 9.

The company currently has three non-executive directors, one of whom is the Charirman being Mr Tony Salier, and one executive director being the Managing Director, Mr John Gowing. All non-executive directors are considered to be independent. The Board regards a director as independent if he or she is free from any material interest in, or other material relationship with, the Company, other than as a director, which could reasonably be perceived to interfere materially with the director's ability to exercise independent judgement with respect to the matter being considered. Independence and materiality are considered by the Board in the context of all of the relevant circumstances.

The functions of the Board and senior executives of the compny are outlined in the company's Board Charter which is available on the company's web site.

The Chairman and the Board are responsible for evaluating the performance of the Board, its committees and individual directors as outlined in the Board Charter. The performance evaluation in relation to the year ended 31 July 2013 was undertaken in accordance with this process.

There are procedures in place, agreed by the board, to enable directors, in furtherance of their duties, to seek independent professional advice at the company's expense.

The term in office held by each director in office at the date of this report is as follows:

Term in office
39 years
12 years
2 years
31 years

Diversity policy

The company's policy on diversity stipulates that there is to be no discrimination in respect of race, creed or gender when seeking potential candidates for board positions. This policy also applies to employees. Currently the company has a board of four male members with no female members. In addition, the company has 24 employees, 12 of whom are female (representing 50% of the company's total workforce). None of the company's female employees are in senior executive positions (representing nil percentage of the workforce). The nature and size of the company's operations does not provide widespread opportunities to have a workforce covering all sections of the community. Given the company's no discrimination policy, the company has not established measurable objectives in relation to gender diversity.

Nomination Committee

The Board has not established a Nomination Committee as it does not believe this is necessary given the nature and size of the company.



CORPORATE GOVERNANCE

Year ended 31 July 2013

All directors are appointed subject to re-election requirements of the company's Constitution, ASX Listing Rules and Corporations Act 2001 provisions. The board performs the functions that would ordinarily be undertaken by a nomination committee. These responsibilities and the basis of selection and appointment of directors are set out in the Board Charter which is available on the copmpany's web site.

Remuneration Committee

The company has established a Remuneration Committee that operates under a Charter approved by the Board which is available on the company's web site.

The Remuneration Committee reviews and makes recommendations to the board on remuneration packages and policies applicable to the employees of the Company. It is the company's objective to provide maximum stakeholder benefit from the retention of a high quality board and executive team by remunerating directors and key executives fairly and appropriately with reference to relevant employment market conditions.

Details on the remuneration and all monetary and non-monetary components of the remuneration for the non-executive directors, the executive director and senior executives are set out in the Remuneration Report on pages 12 to 15. The Remuneration Report also includes details of the process for evaluating the performance of senior executives. The performance evaluation in relation to the year ended 31 July 2013 was undertaken in accordance with this process.

There is no scheme to provide retirement benefits, other than statutory superannuation, to non-executive directors.

The members of the Remuneration Committee during the year were:

R.D. Fraser, Chairman of the Remuneration Committee J.E. Gowing, Managing Director

Given the nature and size of the company, the Board believes that the most effective structure for the Remuneration Committee is to have only two members, one of whom is the idependent Chairman of the committee.

Audit Committee

The board has established an Audit Committee that operates under a Charter which has been approved by the Board and which is available on the company's web site.

It is the Board's responsibility to ensure that an effective internal control framework exists within the company. This includes internal controls to deal with both the effectiveness and efficiency of significant business processes, the safeguarding of assets, the maintenance of proper accounting records, and the reliability of financial information. The Board has delegated to the Audit Committee the responsibility for oversight and monitoring of the effectiveness of the company's internal control framework and the effectiveness of the external audit function.

The Audit Committee also provides the board with additional assurance regarding the reliability of financial information for inclusion in the financial reports.

Select and appoint external auditor based on the company's requirements for audit services and ensure compliance with external auditor partner rotation in accordance with Corporations law requirements.

The members of the Audit Committee during the year were:

J. G. Parker, Chairman of the Audit Committee W. A. Salier R. D. Fraser

Risk Management

The Audit Committee is responsible for oversight of the establishment and maintenance of the company's risk management framework.

The Company's objectives in relation to risk management are to provide a safe working environment, improve business performance, manage exposures and create value through making informed and conscious risk management choices on a company-wide basis.

Each investment made by the company is subject to thorough due diligence analysis and investment decisions are made on the basis of an appropriate risk return profile.

Regular management meetings are held to monitor all major investments and assess whether each major investment continues to meet the risk return profile and the overall investment strategy and criteria of the company.



CORPORATE GOVERNANCE

Year ended 31 July 2013

The Managing Director and the General Manager have implemented risk management and internal control systems and they have reported to the Board as to the effectiveness of the company's management of its material business risks in relation to the year ended 31 July 2013. Under the direction of the board, the managing director and general manager actively work to promote a culture of safety within the business and ensure that to the best of our ability in a manner consistent with best practice, the company's public open space in the shopping centre is safe for employees and the public.

The Board has received assurance from the Managing Director and the General Manager that the declaration provided in accordance with section 295A of the Corporations Act is founded on a sound system of risk management and internal control and that the system is operating effectively in all material respects in relation to financial reporting risks.

Continuous Disclosure Policy

The Board has established a Continuous Disclosure Policy which is available on the company's web site.

Share Trading Policy

The Board has established a Share Trading Policy which is available on the company's web site.

The Share Trading Policy states that the company's employees may not enter into a transaction that is designated or intended to limit economic risk of participating in unvested entlitlemnets under any equity based remuneration scheme.

Code of Conduct

The Board has established a Code of Conduct which is available on the company's web site.

Shareholder Communication

The company's Shareholder Communication Policy requires communication with shareholders and other stakeholders in an open, regular and timely manner. Communication mechanisms employed include:

- regular shareholder communications such as half yearly and full year reports;
- shareholder access to communications via the company's website at <u>www.gowings.com</u>
- utilizing Computershare, the company's share registry service provider to facilitate the delivery of information to shareholders; and
- other publications such as "The Gowings Guide" which provide useful information about the company.

The board encourages the full participation of shareholders at the Annual General Meeting in order to provide shareholders with a forum for asking questions of the Board and its external auditors.

All shareholders who are unable to attend the Annual General Meeting are encouraged to communicate issues or ask questions by writing to the Company.



ASX LISTING REQUIREMENTS

Year ended 31 July 2013

ASX LISTING REQUIREMENTS

1.	Shareholders	at 30 September 2013	3

Range of shares	No of shareholders
1- 1,000 shares	302
1,001-5,000 shares	451
5,001-10,000 shares	198
10,001-100,000 shares	283
Over 100,000 shares	37
Total shareholders	1,271

The number of shareholdings held in less than marketable parcels is 112.

2. Voting rights

Members voting personally or by proxy have one vote for each share.

3. Substantial shareholders at 30 September 2013

The substantial shareholders as defined by Section 9 of the Corporations Act 2001 are:

John Edward Gowing	18,982,868	Ordinary Shares
Carlton Hotel Limited	4,273,768	Ordinary Shares
J P Morgan Nominees Australia Limited	3,386,905	Ordinary Shares

4. Top twenty equity security holders at 30 September 2013

In accordance with Australian Stock Exchange Listing Rule 4.10, the top twenty equity security holders are:

		No of ordinary shares	% of issued shares
1.	Warwick Pty Limited	6,555,799	13.38
2.	Audley Investments Pty Ltd	4,785,416	9.77
3.	Mr John Edward Gowing	4,421,726	9.02
4.	Carlton Hotel Limited	4,273,768	8.72
5.	JP Morgan Nominees Australia Limited	3,386,905	6.91
6.	Woodside Pty Limited	2,823,268	5.76
7.	Australian United Investment Company Limited	2,000,000	4.08
8.	Diversified United Investment Limited	2,000,000	4.08
9.	The Ian Potter Foundation Ltd	1,692,756	3.45
10.	Mr Frederick Bruce Wareham	690,086	1.41
11.	Enbeear Pty Limited	578,936	1.18
12.	Mrs Jean Kathleen Poole-Williamson	516,767	1.05
13.	T N Phillips Investments Pty Ltd	500,000	1.02
14.	Beta Gamma Pty Ltd	411,112	.84
15.	Mythia Pty Ltd	385,000	.79
16.	Invia Custodian Pty Limited	325,000	.66
17.	Mr Graeme Legge National Nominees Limited	305,077	.62
18.	National Nominees Limited	272,883	.56
19.	Cranley Holdings Pty Limited	247,315	.50
20.	National Reliance Underwriting	230,070	.47
Total		36,401,884	74.27
Total	issued share capital	49,003,325	

Number of shares bought back since year end: nil (2012: nil).

5. Corporate governance practices

Gowing Bros. Limited corporate governance practices are described on pages 16 to 18.



FINANCIAL REPORT

annual report

Year ended 31 July 2013

CONTENTS

STATEMENT OF COMPREHENSIVE INCOME	20
BALANCE SHEET	21
STATEMENT OF CHANGES IN EQUITY	22
STATEMENT OF CASH FLOWS	23
NOTES TO THE FINANCIAL STATEMENTS	24
DIRECTORS' DECLARATION	51
AUDITOR'S INDEPENDENCE DECLARATION	52
INDEPENDENT AUDIT REPORT	53
ISSUES TO SHAREHOLDERS SINCE 19 SEPTEMBER 1985	55

145th ANNUAL REPORT

The financial statements were authorised for issue by the directors on 25 October 2013. The directors have the power to amend and reissue the financial statements.



STATEMENT OF COMPREHENSIVE INCOME

31 July 2013

	Notes	2013 \$'000	
Revenue		\$ 000	\$ 000
Interest income		799	778
Equities		1,187	1,850
Private equities		(173)	55
Investment properties	15	16,956	15,957
Total revenue		18,769	18,640
Other income			
Gains / (losses) on disposal or revaluation of:			
Equities	12	872	1,364
Private equities	13	(515)	(163
Private equities – collateralised debt obligation (CDO) realised	13	4,880	-
Investment properties	8,15	(915)	(141)
Development properties	14	392	58
Other income		160	213
Total other income		4,874	1,331
Total revenue and other income		23,643	19,971
Expenses			
Investment property expenses	15	7,642	5,625
Administration expenses		590	501
Borrowing cost expenses		3,280	3,480
Depreciation expenses		131	119
Employee benefits expense		2,091	1,814
Public company expenses		355	319
Total expenses		14,089	11,858
Profit from continuing operations before impairment & income tax expense		9,554	8,113
Unrealised impairment equities		-	236
Profit before income tax expense		9,554	7,877
Income tax expense	6	2,279	1,910
Profit from continuing operations		7,275	5,967
Other comprehensive income: Items that may be reclassified to profit or loss			
Net increase (decrease) in fair value of investments net of tax		5,129	(367)
Total comprehensive income attributable to members of Gowing Bros. Limited		12,404	5,600
Basic earnings per share	35	14.85c	12.18c
Diluted earnings per share	35	14.85c	12.18c

The above Statement of Comprehensive Income should be read in conjunction with the accompanying notes.



STATEMENT OF COMPREHENSIVE INCOME

31 July 2013

Current assets Cash and cash equivalents Investment properties Trade and other receivables Other Total current assets Non-current assets Receivables Equities Private equities Unlisted Bonds Development properties Investment properties	Notes 7 8 9 10 11 12 13	2013 \$'000 6,784 - 1,174 968 8,926 4	2012 \$'000 20,650 3,650 262 1,327 25,889
Cash and cash equivalents Investment properties Trade and other receivables Other Total current assets Non-current assets Receivables Equities Private equities Unlisted Bonds Development properties	8 9 10 11 12	6,784 - 1,174 968 8,926 4	20,650 3,650 262 1,327
Investment properties Trade and other receivables Other Total current assets Non-current assets Receivables Equities Private equities Unlisted Bonds Development properties	8 9 10 11 12	- 1,174 968 8,926 4	3,650 262 1,327
Trade and other receivables Other Total current assets Non-current assets Receivables Equities Private equities Unlisted Bonds Development properties	9 10 11 12	1,174 968 8,926 4	262 1,327
Other Total current assets Non-current assets Receivables Equities Private equities Unlisted Bonds Development properties	10 11 12	968 8,926 4	1,327
Total current assets Non-current assets Receivables Equities Private equities Unlisted Bonds Development properties	11 12	8,926	
Non-current assets Receivables Equities Private equities Unlisted Bonds Development properties	12	4	25,889
Receivables Equities Private equities Unlisted Bonds Development properties	12		
Equities Private equities Unlisted Bonds Development properties	12		
Private equities Unlisted Bonds Development properties			10
Unlisted Bonds Development properties	13	40,050	29,270
Development properties		5,954	6,809
		503	-
Investment properties	14	1,435	2,278
	15	150,918	132,587
Property, plant and equipment	16	2,850	2,950
Deferred tax assets	17	5,926	7,247
Other	18	1,730	1,597
Total non-current assets		209,370	182,748
Total assets		218,296	208,637
Current liabilities			
Trade and other payables	19	3,251	3,039
Borrowings	20	2,110	2,111
Current tax liabilities	21	-	361
Provisions	22	277	168
Total current liabilities		5,638	5,679
Non-current liabilities			
Payables		-	62
Borrowings	23	47,013	47,023
Provisions	24	185	276
Deferred tax liabilities	25	8,178	5,084
Total non-current liabilities		55,376	52,445
Total liabilities		61,014	58,124
Net assets		157,282	150,513
Equity			
Contributed equity	26	13,294	13,294
Reserves		99,903	
Retained profits	27	//,/00	94,774
Total equity	27	44,085	94,774 42,445

The above Balance Sheet should be read in conjunction with the accompanying notes.



STATEMENT OF CHANGES IN EQUITY

31 July 2013

	Notes	Contributed Equity \$'000	Capital Profits Reserve- Pre CGT Profits \$'000	Investment Revaluation Reserve- Equities \$'000	Retained Earnings \$'000	Total \$'000
Balance at 1 August 2011		13,294	90,503	4,638	41,869	150,304
Total comprehensive income for the year		-	-	(367)	5,967	5,600
Transactions with owners in their capacity as owners:						
Dividends paid	28	_	-	_	(5,391)	(5,391)
Balance at 31 July 2012		13,294	90,503	4,271	42,445	150,513
Total comprehensive income for the year		-	-	5,129	7,275	12,404
Transactions with owners in their capacity as owners:						
Dividends paid	28	-	-	_	(5,635)	(5,635)
Balance at 31 July 2013		13,294	90,503	9,400	44,085	157,282

The above Statement of Changes in Equity should be read in conjunction with the accompanying notes.



STATEMENT OF CASH FLOWS

Year ended 31 July 2013

Interest received 893 Borrowing costs (3.280) Income taxes paid (84) Net cash inflows from operating activities 36 3.961 Cash flows from investing activities (31) Payments for purchases of properties, plant and equipment (31) Payments for purchases of development properties (6) Payments for purchases of equipt investment properties (16,168) Payments for purchase of equipt investments (8,979) Payments for other assets (477) Proceeds from sale of financial assets 11,115 Proceeds from sale of financial assets 1,241 Net cash (outflows) from investing activities (12,180) Cash flows from financing activities (12,180) Cash flows from borrowings - Repayment of borrowings (12) Dividends paid (5,635) Net cash (outflows) inflows from financing activities (5,647) Net (decrease) in cash held (13,866) Cash and cash equivalents at the beginning of the financial year 20,650				
Receipts in the course of operations (inclusive of GST)17,900Payments to suppliers and employees (inclusive of GST)(12,655)Dividends received1,187Interest received893Barrowing costs(3,280)neme taxes poid(84)Net cash inflows from operating activities36Payments for purchases of properties, plant and equipment(31)Payments for purchases of development properties(6)Payments for purchases of equity investments(8,979)Payments for purchases of equity investments(8,979)Payments for purchases of equity investments(12,180)Proceeds from sale of financial assets11,115Proceeds from sale of properties and other assets1,241Net cash (outflows) from investing activities12,800Cash flows from financing activities12,180Cash flows from financing activities12,180Cash (outflows) from investing activities12,180Cash (outflows) inflows from financing activities12,210Cash (outflows) inflows from financing activities5,647Net cash (outflows) inflows from financing activities5,647Net cash (outflows) inflows from financing activities13,866Cash and cash equivalents at the beginning of the financial year20,650		Notes		2012 \$'000
Payments to suppliers and employees (inclusive of GST)(12.655)Dividends received1.187Interest received893Borrowing costs(3.280)Income taxes paid(84)Net cash inflows from operating activities36Payments for purchases of properties, plant and equipment(31)Payments for purchases of development properties(6)Payments for purchases of equity investments(8,979)Payments for other assets(16,1.68)Poyments for other assets(477)Proceeds from sale of financial assets11,115Proceeds from sale of properties and other assets1,241Net cash (outflows) from investing activities(12,180)Cash flows from financing activities-Proceeds from bare of properties and other assets-Proceeds from borrowings-Repayment of borrowings-Proceeds from financing activities-Loans Issued-Proceeds from borrowings-Repayment of borrowings-Repayment of borrowings-Repayment of borrowings-Repayment of borrowings-Proceeds from borrowings-Repayment of borrowings-Repayment of borrowings-Proceeds from borrowings-Repayment of borrowings-Repayment of borrowings-Repayment of borrowings-Repayment of borrowings-Repayment of borrowings-Repayment of borrow	Cash flows from operating activities			
Dividends received1,187Interest received893Borrowing costs(3,280)Income taxes paid(84)Net cash inflows from operating activities36Payments for purchases of properties, plant and equipment(31)Payments for purchases of development properties(6)Payments for purchases of investment properties(16,168)Payments for purchase of equity investments(8,979)Payments for burchase of equity investments(8,979)Payments for sale of financial assets11,115Proceeds from sale of financial assets1,225Proceeds from sale of properties and other assets(12,180)Cash flows from financing activities1Laans lassed-Proceeds from borrowings-Repayment of borrowings(12)Dividends paid(5,635)Net cash (outflows) inflows from financing activities(5,647)Net (decrease) in cash held(13,866)Cash and cash equivalents at the beginning of the financial year20,650	Receipts in the course of operations (inclusive of GST)		17,900	17,466
Interest received893Borrowing costs(3.280)Income taxes paid(84)Net cash inflows from operating activities36Cash flows from investing activities36Payments for purchases of properties, plant and equipment(31)Payments for purchases of development properties(6)Payments for purchases of equipy investment properties(8,979)Payments for purchase of equipy investments(8,979)Payments for other assets(477)Proceeds from sale of financial assets11,115Proceeds from sale of properties and other assets1,241Net cash (outflows) from investing activities(12,180)Cash flows from borrowings-Proceeds from borrowings-Repayment of borrowings-Repayment of borrowings(12)Dividends paid(5,635)Net cash (outflows) inflows from financing activities(5,647)Net (decrease) in cash held(13,866)Cash and cash equivalents at the beginning of the financial year20,650	Payments to suppliers and employees (inclusive of GST)		(12,655)	(8,915
Borrowing costs(3.280)Income taxes paid(84)Net cash inflows from operating activities36Cash flows from investing activities(31)Payments for purchases of properties, plant and equipment(31)Payments for purchases of development properties(6)Payments for purchases of equipment properties(16,168)Payments for purchases of equipments(8,979)Payments for other assets(477)Proceeds from sale of financial assets11,115Proceeds from sale of properties and other assets1,241Net cash (outflows) from investing activities(12,180)Cash flows from borrowings-Proceeds from borrowings-Repayment of borrowings(12)Dividends paid(5,635)Net cash (outflows) inflows from financing activities(5,647)Net (decrease) in cash held(13,866)Cash and cash equivalents at the beginning of the financial year20,650	Dividends received		1,187	1,904
Income baxes paid[84]Net cash inflows from operating activities363,961Cash flows from investing activities(31)Payments for purchases of properties, plant and equipment(31)Payments for purchases of development properties(6)Payments for purchases of investment properties(16,168)Payments for purchase of equity investments(8,979)Payments for other assets(477)Proceeds from sale of financial assets11,115Proceeds from sale of properties and other assets1,241Net cash (outflows) from investing activities(12,180)Cash flows from borrowings-Proceeds from borrowings(12)Dividends paid(5,635)Net cash (outflows) inflows from financing activities(5,647)Net (decrease) in cash held(13,866)Cash and cash equivalents at the beginning of the financial year20,650	Interest received		893	741
Net cash inflows from operating activities 36 3,961 Cash flows from investing activities (31) Payments for purchases of properties, plant and equipment (31) Payments for purchases of development properties (6) Payments for purchases of investment properties (16,168) Payments for purchase of equity investments (8,979) Payments for other assets (477) Proceeds from sale of financial assets 11,115 Proceeds from sale of properties and other assets 1,225 Proceeds from sale of properties and other assets 1,241 Net cash (outflows) from investing activities (12,180) Cash flows from financing activities - Proceeds from borrowings - Repayment of borrowings - Repayment of borrowings - Net cash (outflows) inflows from financing activities (5,635) Net cash (outflows) inflows from financing activities (5,647) Net (decrease) in cash held (13,866) Cash and cash equivalents at the beginning of the financial year 20,650	Borrowing costs		(3,280)	(3,360
Cash flows from investing activitiesPayments for purchases of properties, plant and equipment(31)Payments for purchases of development properties(6)Payments for purchases of investment properties(16,168)Payments for purchase of equity investments(8,979)Payments for other assets(477)Proceeds from sale of financial assets11,115Proceeds from sale of properties and other assets1,241Net cash (outflows) from investing activities(12,180)Cash flows from financing activities-Loans Issued-Proceeds from borrowings-Repayment of borrowings(12)Dividends paid(5,635)Net cash (outflows) inflows from financing activities(13,866)Cash and cash equivalents at the beginning of the financial year20,650	Income taxes paid		(84)	(1,193
Payments for purchases of properties, plant and equipment(31)Payments for purchases of development properties(6)Payments for purchases of investment properties(16,168)Payments for purchase of equity investments(8,979)Payments for other assets(477)Proceeds from sale of financial assets11,115Proceeds from sale of properties and other assets1,225Proceeds from sale of properties and other assets1,241Net cash (outflows) from investing activities(12,180)Cash flows from financing activities-Loans Issued-Proceeds from borrowings-Repayment of borrowings(12)Dividends paid(5,635)Net cash (outflows) inflows from financing activities(5,647)Net (decrease) in cash held(13,866)Cash and cash equivalents at the beginning of the financial year20,650	Net cash inflows from operating activities	36	3,961	6,643
Payments for purchases of development properties(6)Payments for purchases of investment properties(16,168)Payments for purchase of equity investments(8,979)Payments for other assets(477)Proceeds from sale of financial assets11,115Proceeds from sale of investment properties1,225Proceeds from sale of properties and other assets1,241Net cash (outflows) from investing activities(12,180)Cash flows from financing activities-Proceeds from borrowings-Repayment of borrowings(12)Dividends paid(5,635)Net cash (outflows) inflows from financing activities(13,866)Cash and cash equivalents at the beginning of the financial year20,650	Cash flows from investing activities			
Payments for purchases of investment properties(16,168)Payments for purchase of equity investments(8,979)Payments for other assets(477)Proceeds from sale of financial assets11,115Proceeds from sale of investment properties1,125Proceeds from sale of properties and other assets1,241Net cash (outflows) from investing activities(12,180)Cash flows from financing activities-Proceeds from borrowings-Proceeds from borrowings-Repayment of borrowings(12)Dividends paid(5,635)Net cash (outflows) inflows from financing activities(5,647)Net (decrease) in cash held(13,866)Cash and cash equivalents at the beginning of the financial year20,650	Payments for purchases of properties, plant and equipment	t	(31)	(223
Payments for purchase of equity investments(8,979)Payments for other assets(477)Proceeds from sale of financial assets11,115Proceeds from sale of investment properties1,125Proceeds from sale of properties and other assets1,241Net cash (outflows) from investing activities(12,180)Cash flows from financing activities-Loans Issued-Proceeds from borrowings-Repayment of borrowings(12)Dividends paid(5,635)Net cash (outflows) inflows from financing activities(13,866)Cash and cash equivalents at the beginning of the financial year20,650	Payments for purchases of development properties		(6)	(52
Payments for other assets (477) Proceeds from sale of financial assets 11,115 Proceeds from sale of investment properties 1,125 Proceeds from sale of properties and other assets 1,241 Net cash (outflows) from investing activities (12,180) Cash flows from financing activities Loans Issued - Proceeds from borrowings - Repayment of borrowings (12) Dividends paid (5,635) Net cash (outflows) inflows from financing activities (5,647) Net (decrease) in cash held (13,866) Cash and cash equivalents at the beginning of the financial year 20,650	Payments for purchases of investment properties		(16,168)	(37,011
Proceeds from sale of financial assets11,115Proceeds from sale of investment properties1,125Proceeds from sale of properties and other assets1,241Net cash (outflows) from investing activities(12,180)Cash flows from financing activities-Loans Issued-Proceeds from borrowings-Repayment of borrowings(12)Dividends paid(5,635)Net cash (outflows) inflows from financing activities(12)Dividends paid(5,647)Net (decrease) in cash held(13,866)Cash and cash equivalents at the beginning of the financial year20,650	Payments for purchase of equity investments		(8,979)	-
Proceeds from sale of investment properties1,125Proceeds from sale of properties and other assets1,241Net cash (outflows) from investing activities(12,180)Cash flows from financing activities-Loans Issued-Proceeds from borrowings-Repayment of borrowings(12)Dividends paid(5,635)Net cash (outflows) inflows from financing activities(5,647)Net (decrease) in cash held(13,866)Cash and cash equivalents at the beginning of the financial year20,650	Payments for other assets		(477)	-
Proceeds from sale of properties and other assets1,241Net cash (outflows) from investing activities(12,180)Cash flows from financing activities-Loans Issued-Proceeds from borrowings-Repayment of borrowings(12)Dividends paid(5,635)Net cash (outflows) inflows from financing activities(5,647)Net (decrease) in cash held(13,866)Cash and cash equivalents at the beginning of the financial year20,650	Proceeds from sale of financial assets		11,115	14,843
Net cash (outflows) from investing activities (12,180) Cash flows from financing activities - Loans Issued - Proceeds from borrowings - Repayment of borrowings (12) Dividends paid (5,635) Net cash (outflows) inflows from financing activities (5,647) Net (decrease) in cash held (13,866) Cash and cash equivalents at the beginning of the financial year 20,650	Proceeds from sale of investment properties		1,125	-
Cash flows from financing activitiesLoans Issued-Proceeds from borrowings-Repayment of borrowings(12)Dividends paid(5,635)Net cash (outflows) inflows from financing activities(5,647)Net (decrease) in cash held(13,866)Cash and cash equivalents at the beginning of the financial year20,650	Proceeds from sale of properties and other assets		1,241	186
Loans Issued-Proceeds from borrowings-Repayment of borrowings(12)Dividends paid(5,635)Net cash (outflows) inflows from financing activities(5,647)Net (decrease) in cash held(13,866)Cash and cash equivalents at the beginning of the financial year20,650	Net cash (outflows) from investing activities		(12,180)	(22,257
Proceeds from borrowings-Repayment of borrowings(12)Dividends paid(5,635)Net cash (outflows) inflows from financing activities(5,647)Net (decrease) in cash held(13,866)Cash and cash equivalents at the beginning of the financial year20,650	Cash flows from financing activities			
Repayment of borrowings(12)Dividends paid(5,635)Net cash (outflows) inflows from financing activities(5,647)Net (decrease) in cash held(13,866)Cash and cash equivalents at the beginning of the financial year20,650	Loans Issued		-	(40
Dividends paid (5.635) Net cash (outflows) inflows from financing activities (5.647) Net (decrease) in cash held (13,866) Cash and cash equivalents at the beginning of the financial year 20,650	Proceeds from borrowings		-	14,000
Net cash (outflows) inflows from financing activities (5,647) Net (decrease) in cash held (13,866) Cash and cash equivalents at the beginning of the financial year 20,650	Repayment of borrowings		(12)	(41
Net (decrease) in cash held(13,866)Cash and cash equivalents at the beginning of the financial year20,650	Dividends paid		(5,635)	(5,391
Cash and cash equivalents at the beginning of the financial year 20,650	Net cash (outflows) inflows from financing activities		(5,647)	8,528
	Net (decrease) in cash held		(13,866)	(7,086
Cash and cash equivalents at the end of the financial year 7 6784	Cash and cash equivalents at the beginning of the financic	al year	20,650	27,736
	Cash and cash equivalents at the end of the financial year	7	6,784	20,650

The above Statement of Cash Flows should be read in conjunction with the accompanying notes.



NOTES TO THE FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of the financial report are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

(a) Basis of preparation

This general purpose financial report has been prepared in accordance with Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001.

Compliance with IFRS

The financial statements of Gowing Bros. Limited comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

Historical cost convention

These financial statements have been prepared under the historical cost convention, as modified by the revaluation of equities (available-for-sale financial assets), private equities and investment properties.

Critical accounting estimates

The preparation of financial statements in conformity with Australian Accounting Standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. Areas involving a higher degree of judgement and complexity or where assumptions and estimates are significant to the financial statements are disclosed in note 3.

(b) Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker including:

- Cash and fixed interest
- Equities
- Private equities
- Investment properties
- Development properties
- Other

(c) Foreign currency translation

(i) Functional and presentation currency

Items included in the financial statements of the company are measured using the currency of the primary economic environment in which the company operates ("functional currency"). The financial statements are presented in Australian dollars, which is Gowing Bros. Limited's functional and presentation currency.

(ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss. Translation differences on non-monetary assets and liabilities on private equities held at fair value through profit or loss are recognised in profit or loss as part of the fair value gain or loss. Translation differences on other non-monetary financial assets are reported as part of the fair value gain or loss in equity.

(d) Income tax

The income tax expense or revenue for the period is the tax payable on the current period's taxable income adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses. Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to apply when the assets are recovered or liabilities are settled.



NOTES TO THE FINANCIAL STATEMENTS

31 July 2013

1.SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(d) Income tax (continued)

No deferred tax asset or liability is recognised in relation to these temporary differences if they arose in a transaction, other than a business combination, that at the time of the transaction did not affect either accounting profit or loss or taxable profit or loss. Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses. Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the company has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously. Current and deferred tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

(e) Impairment of assets

Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash generating units). Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

(f) Property, plant and equipment

The purchase method of accounting is used for acquisitions of assets classified as property, plant and equipment (excluding freehold properties). Costs are measured at fair value of assets given up, shares issued or liabilities undertaken at the date of acquisition plus incidental costs directly attributable to the acquisition. Freehold properties are measured at fair value, with changes in fair value recognised in other comprehensive income. Depreciation is calculated on a straight-line basis to write off the net cost or revalued amount of each item of plant and equipment (excluding freehold land) over its expected useful life to the company. Estimates of remaining useful lives are made on a regular basis for all assets, with annual reassessments for major items. Land is not depreciated. Depreciation is calculated to allocate cost or revalued amounts, net of their residual values, over their estimated useful lives, as follows:

Furniture, fittings and equipment	3 to 10 years
Motor vehicles	6 to 8 years
Buildings	40 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. Gains and losses on disposal are determined by comparing proceeds with carrying amount. These are included in profit or loss.

(g) Revenue recognition

Revenue is recognised for the major business activities as follows:

- (i) Equities
- Dividend income is recognised when received. Revenue from the sale of investments is recognised at trade date. (ii) Property rental
- Rental income is recognised in accordance with the underlying rental agreements.
- (iii) Land development and sale Revenue is recognised on settlement.
- (iv) Property construction and sale

Contract revenue and expenses are recognised in accordance with the percentage completion method unless the outcome of the contract cannot be reliably estimated. Where the outcome of a contract cannot be reliably estimated, contract costs are recognised as an expense incurred, and where it is probable costs will be recovered, revenue is recognised to the extent of costs incurred. Where it is probable that a loss will arise from a construction contract, the excess of the total expected contract costs over total expected contract revenue is recognised as an expense immediately.

- (v) Other investment revenue Changes in fair value of private equities are recognised through profit or loss. Trust income and option income is recognised when earned.
- (vi) Other property revenue
 - Other property revenue is recognised in accordance with underlying agreements.
- (vii) Interest revenue

Interest income is recognised on an accrual basis.



NOTES TO THE FINANCIAL STATEMENTS

31 July 2013

1.SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(h) Receivables

Receivables comprise mainly of amounts due from rental income. Amounts are usually due within seven days from invoice date. Amounts due for the sale of financial assets, properties are usually due on settlement unless the specific contract provides for extended terms.

(i) Investments and other financial assets

The company classifies its investments in the following categories: private equities (financial assets at fair value through profit or loss) and equities (available-for-sale financial assets). The classification depends on the purpose for which it was acquired. Management determines the classification on initial recognition.

(i) Equities

Equities, comprising principally marketable equity securities are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the investment within 12 months of the balance sheet date.

(ii) Private equities

Private equities are held with the view they are long term investments.

Recognition/de-recognition and subsequent measurement

Regular purchases and sales of investments are recognised on trade-date - the date on which the company commits to the purchase or sale of the asset. Investments in equities are initially recognised at fair value plus transaction costs. Investments in private equities are initially recognised at fair value, and transaction costs are expensed in profit or loss.

Interests in equities are brought to account at fair value, with the change in fair value reflected in the long term revaluation reserve. Interests in private equities are brought to account at fair value, with any change in fair value reflected in profit or loss. The interest in joint ventures is accounted for as set out in note 33. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the company has transferred substantially all the risks and rewards of ownership.

Changes in the fair value of monetary securities denominated in a foreign currency and classified as available-for-sale are analysed between translation differences resulting from changes in the amortised cost of the security and other changes in the carrying amount of the security. The translation differences related to changes in amortised cost are recognised in profit or loss and other changes in carrying amount are recognised in equity.

The fair values of quoted investments are based on current bid prices. If the market for a financial asset is not active (and for unlisted securities), the company establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, reference to other instruments that are substantially the same and relying as little as possible on company-specific inputs.

Impairment

The company assesses at each balance date whether there is objective evidence that a financial asset or group of financial assets is impaired. In the case of equities, a significant or prolonged decline in the fair value of a security below its cost is considered as an indicator that the securities are impaired. If any such evidence exists for equities, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that asset previously recognised in profit or loss, is transferred to profit or loss. Impairment losses recognised in profit or loss on equities are not reversed through profit or loss.

(j) Investment properties

Investment property, principally comprising freehold commercial and retail buildings, is held for long-term rental yields and is not occupied by the company. Investment property is carried at fair value determined annually by management. Changes in fair values are recorded in profit or loss as part of other income.



NOTES TO THE FINANCIAL STATEMENTS

31 July 2013

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(k) Joint ventures

Jointly controlled assets

The proportionate interests in the assets, liabilities and expenses of joint venture activities have been incorporated in the financial statements under the appropriate headings. Details of the joint ventures are set out in note 33.

(I) Trade and other payables

These amounts represent liabilities for goods and services provided to the company prior to the end of the financial year and which are unpaid. The amounts are unsecured and are usually paid within 30 days after the end of the month of recognition.

(m) Borrowings

Bills payable are carried at their principal amounts. Borrowings are classified as current liabilities unless the company has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

(n) Dividends

Provision is made for the amount of any dividend declared, determined or publicly recommended by the directors on or before the end of the financial year but not distributed at balance date.

(o) Employee entitlements

(i) Wages, salaries and annual leave

Liabilities for wages, salaries and annual leave are recognised in other creditors, and are measured as the amount unpaid at the reporting date in respect of employees' services up to that date at pay rates expected to be paid when the liabilities are settled.

(ii) Long service leave

A liability for long service leave is recognised, and is measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given to expected future wage and salary levels and periods of service.

(p) Borrowing costs

Borrowing costs are recognised as expenses in the period in which they are incurred except where they are included in the costs of qualifying assets.

Only borrowings costs relating specifically to the qualifying asset are capitalised.

Borrowing costs include interest on bank overdrafts and short-term and long-term borrowings, including amounts paid or received on interest rate swaps.

(q) Cash and cash equivalents

For purposes of the statement of cash flows, cash includes deposits at call which are readily convertible to cash on hand and are subject to an insignificant risk of changes in value, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the Balance Sheet.

(r) Leases

Leases of property, plant and equipment where the company, as lessee, has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lease's inception at the fair value of the leased property or, if lower, the present value of the minimum lease payments. The corresponding rental obligations, net of finance charges are included in other short-term and long-term payables. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The property, plant and equipment acquired under finance leases is depreciated over the asset's useful life or over the shorter of the asset's useful life and the lease term if there is no reasonable certainty that the company will obtain ownership at the end of the lease term.



NOTES TO THE FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(s) Earnings per share

(i) Basic earnings per share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

(ii) Diluted earnings per share

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after tax effect of the interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares.

(t) Rounding of amounts

The company is of a kind referred to in Class Order 98/0100, issued by the Australian Securities and Investments Commission, relating to the "rounding off" of amounts in the financial report. Amounts in the financial report have been rounded off in accordance with that Class Order to the nearest thousand dollars, or in certain cases to the nearest dollar.

(u) New accounting standards and interpretations

Certain new accounting standards and interpretations have been published that are not mandatory for 31 July 2013 reporting periods. These standards and interpretations are not expected to have a material impact on the company other than as set out below.

AASB 9 Financial Instruments (effective for reporting periods beginning on or after 1 January 2015)

AASB 9 Financial Instruments addresses the classification and measurement of financial assets and is likely to affect the company's accounting for its financial assets. The standard is not applicable until 1 January 2015 but is available for early adoption. The company is yet to assess its full impact. However, initial indications are that it may affect the company's accounting for its available-for-sale financial assets, since AASB 9 only permits the recognition of fair value gains and losses in other comprehensive income if they relate to equity investments that are not held for trading.

The company has decided against early adoption of these standards.

(v) Comparative information

Information has been reclassified where applicable to enhance comparability.



NOTES TO THE FINANCIAL STATEMENTS

2. FINANCIAL RISK MANAGEMENT

The company's activities expose it to a variety of financial risks: market risk (including foreign exchange risk, price risk and interest rate risk), liquidity risk, credit risk and fair value estimation risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the company through the mix of investment classes. The board of directors and management undertake various risk management practices both informally on a daily basis and formally on a monthly basis at board level. Risks are identified and prioritised according to significance and probability. Progress towards managing these risks is documented and formally reviewed on a monthly basis.

Market risk

(i) Foreign exchange risk

Foreign exchange risk arises when future commercial transactions and recognised assets and liabilities are denominated in a currency that is not the company's functional currency. The company does not have a policy with regard to hedging currency risk. The company has not hedged its foreign currency investments. The multiple currencies provide diversification benefits to the portfolio. The company monitors foreign currency movements daily and seeks advice from foreign currency specialists as to potential courses of action that may protect or enhance the value of the company's investments.

The company's exposure to foreign currency risk at the reporting date was as follows:

	3	31 July 2013	3			31 July 2 012	2	
Currency exposure in AUD	USD \$'000	EUR \$'000	NZD \$'000	GBP \$'000	USD \$'000	EUR \$'000	NZD \$'000	GBP \$'000
Cash	2,216	21	1	-	1	17	1	-
Equities	2,416	314	-	221	536	-	-	-
Private equities	-	1,843	_	-	-	1,963	-	_

Based on the cash held at 31 July 2013, if the Australian dollar weakened / strengthened by 10% against the US dollar cash would have been \$246,160 higher / \$201,404 lower (2012: \$84 higher / \$69 lower). If the Australian dollar weakened / strengthened by 10% against the EUR cash would have been \$2,358 higher / \$1,929 lower (2012: \$1,874 higher / \$1,533 lower). If the Australian dollar weakened / strengthened by 10% against the NZD dollar cash would have been \$94 higher / \$77 lower (2012: \$82 higher / \$67 lower).

Based on the equities held at 31 July 2013, if the Australian dollar weakened / strengthened by 10% against the US equities would have been \$268,437 higher / \$219,630 lower (2012: \$59,185 higher / \$48,424 lower). If the Australian dollar weakened / strengthened by 10% against the EUR equities would have been \$34,869 higher / \$28,529 lower (2012: \$nil higher / \$nil lower). If the Australian dollar weakened by 10% against the EUR equities would have been \$34,869 higher / \$28,529 lower (2012: \$nil higher / \$nil lower). If the Australian dollar weakened by 10% against the GBP equities would have been \$24,595 higher / \$20,123 lower (2012: \$nil higher / \$nil lower).

Based on the private equities held at 31 July 2013, if the Australian dollar weakened / strengthened by 10% against the EUR private equities would have been \$204,761 higher / \$167,532 lower (2012: \$218,079 higher / \$178,428 lower).

(ii) Price risk

The company is exposed to asset price risk. This arises from investments held by the company and classified on the balance sheet either as available-for-sale or at fair value through profit or loss. A price reduction at 5% and 10% spread equally over the investment portfolio would reduce its value by \$2,300,155 (2012: \$1,803,963) and \$4,600,311 (2012: \$3,607,925) respectively.

The company seeks to reduce market risk at the investment portfolio level by ensuring that it is not overly exposed to one company or one particular sector of the market. The relative weightings of the individual investments and the relevant market sectors are reviewed regularly and risk can be managed by reducing exposure where necessary. The company does not have set parameters as to a minimum or maximum amount of the portfolio that can be invested in a single company or sector. The writing and purchasing of options provides some protection against a fall in market prices by both generating income to partially compensate for a fall in capital values and buying put protection to lock in asset prices.



NOTES TO THE FINANCIAL STATEMENTS

31 July 2013

2. FINANCIAL RISK MANAGEMENT (CONTINUED)

(iii) Cash flow and fair value interest rate risk

The company's interest-rate risk arises from long-term borrowings and cash on deposit. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. Borrowings issued at fixed rates expose the company to fair value interest-rate risk. The company's interest bearing assets include deposits on the overnight money market. Interest earnt on these deposits varies according to the Reserve Bank's monetary policy decisions.

As at the reporting date, the company had the following variable rate borrowings and interest rate swap contracts outstanding:

	31 July	2013	31 July 2012		
	Weighted		Weighted		
	average interest rate	Balance \$'000	average interest rate	Balance \$'000	
Borrowings	5.08%	49,123	6.30%	49,134	
Interest rate swaps (notional principal amount)	5.20%	(35,000)	5.20%	(35,000)	
Net exposure to cash flow interest rate risk		14,123		14,134	

An analysis by maturities is provided below.

Credit risk

The company has no material exposure to trade receivables.

Liquidity risk

This is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding through an adequate amount of committed credit facilities and the ability to close-out market positions. Management monitors its cash flow requirements daily. Furthermore, management monitors the level of contingent payments on a weekly basis by reference to known sales and purchases of securities and dividends and distributions to be paid or received.

Maturities of financial liabilities

The table below analyses the company's financial liabilities into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date.

31 July 2013	Less than 1 year	Between 1-2 years	Between 2-5 years	Over 5 years	Total contractual cash flow
	\$'000	\$'000	\$'000	\$'000	\$'000
Non-derivatives					
Non-interest bearing	3,251	-	-	-	3,251
Variable rate	2,100	47,000	-	-	49,100
Fixed rate	10	13		-	23
Total non-derivatives	5,361	47,013	-	-	52,374
Derivatives					
Interest rate swaps (to be settled on a net basis)	-	5,000	30,000	-	35,000



NOTES TO THE FINANCIAL STATEMENTS

31 July 2013

2. FINANCIAL RISK MANAGEMENT (CONTINUED)

31 July 2012	Less than 1 year	Between 1-2 years	Between 2-5 years	Over 5 years	Total contractual cash flow
	\$'000	\$'000	\$'000	\$'000	\$'000
Non-derivatives					
Non-interest bearing	3,039	62	-	-	3,101
Variable rate	2,100	47,000	-	-	49,100
Fixed rate	11	13	10	-	34
Total non-derivatives	5,150	47,075	10	-	52,235
Derivatives					
Interest rate swaps (to be settled on a net basis)	-	-	35,000	-	35,000

Fair value estimation risk

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement or for disclosure purposes.

The following tables present the company's assets measured and recognised at fair value at 31 July 2013 and 31 July 2012.

31 July 2013	Level 1	Level 2	Level 3	Total
	\$'000	\$'000	\$'000	\$'000
Financial assets				
Investments – Australian equities	29,740	-	6,993	36,733
Investments – Global equities	3,317	-	-	3,317
Investments – unlisted bonds	-	-	503	503
Investments – private equities	-	-	5,954	5,954
Investments – properties non-current	-	-	152,353	152,353
Property Plant and Equipment				
Freehold Properties	-	-	2,369	2,369
	33,057	_	168,172	201,229

31 July 2012	Level 1	Level 2	Level 3	Total
	\$'000	\$'000	\$'000	\$'000
Financial assets				
Investments – Australian equities	23,586	-	5,148	28,734
Investments - Global equities	536	-	-	536
Investments – private equities	-	-	6,809	6,809
Investments – properties current	-	-	3,650	3,650
Investments – properties non-current	-	-	134,865	134,865
Property Plant and Equipment				
Freehold Properties		-	2,400	2,400
	24,122	-	152,872	176,994

• The fair value of equities is based on quoted market prices at the reporting date.



NOTES TO THE FINANCIAL STATEMENTS

2. FINANCIAL RISK MANAGEMENT (CONTINUED)

- The fair value of private equity investments held in managed funds is determined using fund manager valuations and are adjusted for any performance fees in accordance with the AVCAL valuation guidelines. A variety of methods are used and assumptions are made based on market conditions existing at balance date.
- The fair value of directly held private equity investments is determined by management valuations in accordance with the AVCAL valuation guidelines. A variety of methods are used and assumptions are made based on market conditions existing at balance date.

31 July 2013	Level 3	Total
	\$'000	\$'000
Reconciliation of level 3 fair value movements		
Opening balance	152,872	152,872
Purchases	17,230	17,230
Sales	(7,586)	(7,586)
Gain recognised in profit or loss or other comprehensive income	5,656	5,656
Closing balance	168,172	168,172
31 July 2012	Level 3	Total
	\$'000	\$'000
Reconciliation of level 3 fair value movements		
Opening balance	118,893	118,893
Purchases	37,063	37,063
Sales	(2,182)	(2,182)
Loss recognised in profit or loss	(902)	(902)
Closing balance	152,872	152,872

3. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

Managed and Direct Private Equity

The company's practice for 'Managed Private Equity' valuations is to procure each Fund Manager's published unit price valuation and review it for reasonableness, potential misstatements and impairments. In reviewing each Fund Manager's valuation, consideration is given to audited accounts, compliance with Australian Venture Capital Association (AVCAL) valuation guidelines, Australian Accounting Standards, valuation methodology and assumptions, peer valuations, recent market prices, liquidity and control provisions, discussions with the Fund Manager and, where considered relevant, meetings with the underlying investee company's management.

The company holds 'Direct Private Equity' investments in unlisted private companies which have been valued using the board and management's best estimation of market value. The same valuation considerations for managed private equity are applied to direct private equity with greater emphasis given to audited net asset values, liquidity and minority shareholder provisions.

The impact of the revaluation of private equities at 31 July 2013 was a loss of \$356,000 (2012: a loss of \$276,000) recognised in profit or loss.

Investment property

Investment property valuations are estimated by the board and management with reference where possible to external valuations, market appraisals, recent comparable sales, date of purchase and capitalisation rate valuations. The impact on profit or loss relating to the revaluation of investment properties was a loss of \$1,040,000 during 2013 (2012: a loss of \$141,000).



NOTES TO THE FINANCIAL STATEMENTS

	2013	201
	\$'000	\$'00
4. SEGMENT INFORMATION		
4. SEGMENT INFORMATION		
he company operates only in Australia in the following segments based o	n the company's management re	porting system:
 Cash and fixed interest Equities 		
 Private equifies 		
 Investment properties 		
 Development properties 		
Other		
egment revenue		
Cash and fixed interest – interest received	799	77
quities – dividends and option income	1,187	1,85
rivate equities – distributions received	(173)	5
nvestment properties – rent received	<u> </u>	15,95 18,64
egment other income	10,707	10,04
Equities – realised gains on disposal	872	1.36
Private equities – unrealised fair value (losses)	(515)	(16
rivate equities – realised collaterilsed debt obligation (CDO)	4,880	,
nvestment properties – unrealised fair value (losses)	(915)	(14
Development properties – realised gains on disposal	392	5
Dther	160	21
	4,874	1,33
otal segment revenue and other income	23,643	19,97
egment result		
Cash and fixed interest	799	77
quities	2,059	2,97
Private equities	4,192	(10
nvestment properties	5,122	6,89
Development properties	392	4
Dther	(3,010)	(2,70
acomo tax (avaonso)	9,554 (2,279)	7,87 (1,91
ncome tax (expense) Net profit after tax	7,275	5,96



NOTES TO THE FINANCIAL STATEMENTS

31 July 2013

	2013	2012
	\$'000	\$'000
4. SEGMENT INFORMATION (CONTINUED)		
Segment assets		
Cash and interest receivable	7,065	21,094
Equities	40,050	29,270
Private equities	5,954	6,809
Investment properties	150,918	136,237
Unlisted bonds	503	-
Development properties	1,435	2,283
Unallocated assets	12,371	12,944
Total assets	218,296	208,637
Segment liabilities		
Investment properties	49,100	49,100
Unallocated liabilities	11,914	9,024
Total liabilities	61,014	58,124
Acquisition of:		
- Investment properties	16,721	37,011
- Development properties	6	52
- Equities and unlisted bonds	8,979	-
- Other assets	477	-
Gains / (losses) on disposal or revaluation of:		
- Investment properties	(915)	416
- Fixed Assets	-	455
- Development properties	392	58
- Equities	872	1,365
 Private equities – collaterilsed debt obligation (CDO) realised 	4,880	-
- Private equities	(515)	(275)
- Impairment – equities	-	(236)
Unallocated:		
- Depreciation	131	120
- Acquisition of property, plant and equipment	31	223

Accounting policies

Segment information is prepared in conformity with the accounting policies of the company as disclosed in note 1.

Segment revenues, expenses, assets and liabilities are those that are directly attributable to a segment and the relevant portion that can be allocated to a segment on a reasonable basis. Segment assets include all assets used by a segment and consist primarily of operating cash, investments, investment properties and plant and equipment, net of related provisions. While most of these assets can be directly attributable to individual segments, the carrying amounts of certain assets used jointly by segments are allocated based on reasonable estimates of usage. Segment liabilities consist of borrowings. Segment assets and liabilities, trade and other creditors and employee entiltlements are represented as unallocated amounts.

Segment cash flows

Segment information is not prepared for cash flows as management consider it not relevant to users in understanding the financial position and liquidity of the company.



NOTES TO THE FINANCIAL STATEMENTS

31 July 2013

	2013	2012
	\$'000	\$'000
5. OPERATING PROFIT		
Profit from continuing operations before income tax expense includes the followi	ng specific items:	
Gains Private equity investment distributions Expenses	106	55
nterest paid	3,280	3,480
6. INCOME TAX EXPENSE		
Income tax expense Current tax		532
Deferred tax	2,373	1,353
(Over)/under provided in prior years	(94)	25
	2,279	1,910
ncome tax expense attributable to:		
Profit from continuing operations	2,279 2,279	<u> </u>
Aggregate income tax expense on profit Reconciliation of income tax expense to prima facie tax payable	2,217	1,710
	9,554	7,877
Profit from continuing operations before income tax expense Fax at the Australian tax rate of 30% (2012: 30%)	2,866	2,363
Tax effect of amounts which are not deductible (taxable) in calculating taxable	income:	
Non-assessable income	(188)	(7
Franked dividends	(305)	(471
(Over)/under provision in prior year Income tax expense / (credit)	(94) 2,279	<u>25</u> 1,910
Amounts recognised directly in equity	2,277	1,710
Aggregate current and deferred tax arising in the reporting period and not		
recognised in net profit or loss but directly debited or credited to equity	2,198	(157
7. CASH AND CASH EQUIVALENTS		
Cash at bank and on hand Deposits at call	3,183 3,601	4,366 16,284
	6,784	20,650
The deposits at call bear floating interest rates of up to 3.35% (2012: 5.30%).		
8. CURRENT INVESTMENT PROPERTIES		
Balance at beginning of year	3,650	3,650
Transfers from current to non-current (note 15) Sale of properties – proceeds	(2,650) (1,125)	-
Net gain on disposal	125	-
Relation at ond of yoar		3 4 50

Balance at end of year

3,650



NOTES TO THE FINANCIAL STATEMENTS

31 July 2013

	2013	2012
	\$'000	\$'000
9. TRADE AND OTHER RECEIVABLES		
Trade debtors	1,174	262
Less: Provision for doubtful debts	-	
	1,174	262
10. OTHER CURRENT ASSETS		
Prepayments	966	986
Income tax refund	2	341
	968	1,327
11. NON-CURRENT RECEIVABLES		
Loans to employees	4	4
Other loans	-	6
	4	10

Other loans include a property development loan on which interest is charged at commercial rates. The directors believe the fair value of receivables equals the carrying amounts.

12. EQUITIES

29,270	36,195
7,327	(524)
8,476	-
-	5,148
-	(236)
(5,895)	(12,677)
872	1,364
40,050	29,270
	7,327 8,476 - (5,895) 872

Changes in fair values of equities are recorded in equity.

During the year ended 31 July 2013, management identified certain investments, classified as Private Equities, which were being managed on a basis consistent with Equities. Accordingly, these amounts should have been classified as Equities in prior years. At 31 July 2012, the fair value of such investments was \$5,148,000. At 31 July 2011, the fair value of such investments was \$4,875,000.

Accordingly, at 31 July 2013, these investments have been classified as Equities. Comparative information as at 31 July 2012 has been restated to reclassify these amounts from Private Equities to Equities.

Due to this reclassification, unrealised gains or losses on these investments are recognised in the investment revaluation reserve in accordance with the accounting policy disclosed at note 1 (i).

There has been no impact on profit after tax for the year ended 31 July 2012 as a result of this reclassification. As at 31 July 2011 and 31 July 2012, there was no impact on reserves, statement of cash flows, or net assets as a result of this reclassification.



NOTES TO THE FINANCIAL STATEMENTS

	2013	2012
	\$'000	\$'000
13. PRIVATE EQUITIES		
At fair value through profit or loss		
Balance at beginning of year	6,809	14,286
Gain on disposal of collateralised debt obligation	4,880	-
Revaluation to fair value or gain (loss) on disposal	(515)	(163)
Transfers to equities from private equities	-	(5,148)
Disposal proceeds	(5,220)	(2,166)
Balance at end of year	5,954	6,809

Changes in fair values of private equities at fair value through the profit or loss are recorded in other income.

14. DEVELOPMENT PROPERTIES

At cost		
Balance at beginning of year	2,278	2,354
Additions	6	52
Sale of properties – proceeds	(1,241)	(186)
Net gain on disposal	392	58
Balance at end of year	1,435	2,278

Changes in fair values of development properties are recorded in other income.

15. NON-CURRENT INVESTMENT PROPERTIES

At fair value		
Balance at beginning of year	132,587	95,717
Transfers from current to non-current (note 8)	2,650	-
Acquisition of properties	16,721	37,011
Net gain / (loss) from fair value adjustment	(1,040)	(141)
Balance at end of year	150,918	132,587
Amounts recognised in profit or loss for investment properties		
Rental revenue	16,956	15,957
Direct operating expenses from rental generating properties	(7,642)	(5,625)
	9,314	10,332

Changes in fair values of investment properties are recorded in other income.



NOTES TO THE FINANCIAL STATEMENTS

15. NON-CURRENT INVESTMENT PROPERTIES (CONTINUED)

The company has reviewed the properties' carrying values and present the following:

	Valuation Method	Acquisition Date	Cost including all additions \$'000	2013 Cap Rate (%)	2012 Cap Rate (%)	2013 \$'000	2012 \$'000
Port Central SC							
Port Macquarie, NSW	(a)	Dec 2009	62,316	8.75	9.0	67,900	64,414
Coffs Central SC							
Coffs Harbour, NSW	(a)	Nov 2011	49,657	9.0	10.2	47,100	33,743
Kempsey Central SC							
Kempsey, NSW	(a)	Mar 2010	15,786	10.0	9.5	14,500	15,531
Moonee Beach SC							
Moonee Beach, NSW	(a)	May 2010	13,551	9.75	9.5	13,551	13,341
35-39 Wharf St							
Forster, NSW	(b)	Feb 2005	1,566	n/a	n/a	1,478	1,478
Other Properties	(b)	1997 – 2012	7,622	n/a	n/a	6,389	4,080
Total			150,498			150,918	132,587

(a) Fair value is based on capitalisation rates which reflect vacancy rates, tenant profile, lease expiry, development potential and the underlying physical condition of the centre. The capitalisation rates used at 31 July 2013 have been updated to reflect current market confitions. Further information used to support capitalisation rates has been provided in the table below.

	Port Central Shopping Centre	Coffs Central Shopping Centre	Kempsey Central Shopping Centre	Moonee Beach Shopping Centre
Acquisition date	18-Dec-09	4-Nov-11	12-Mar-10	13-May-10
Period of ownership	43 months	21 months	40 months	38 months
Age of centre	18 years	26 years	5 years	7 years
Location	Port Macquarie	Coffs Harbour	Kempsey	Coffs Harbour
Shopping centre type	Sub-regional	Sub-regional	Neighbourhood	Neighbourhood
Majors	Target, Super IGA	Big W, Best & Less	Coles, Target	Coles
Specialties	63	69	14	36
Specialty occupancy	95%	75%	86%	50%

(b) Current prices in an active market for properties of similar nature or recent prices of different nature in less active markets.



NOTES TO THE FINANCIAL STATEMENTS

31 July 2013

	Freehold properties	Motor vehicles	Furniture, fittings & equipment	Total
16. PROPERTY, PLANT AND EQUIPMENT				
Year ended 31 July 2013				
Opening net book amount	2,400	119	431	2,950
Additions	-	21	10	31
Depreciation charge	(31)	(18)	(82)	(131)
Closing net book amount	2,369	122	359	2,850
At 31 July 2013				
Cost or fair value	2,604	204	686	3,493
Accumulated depreciation	(235)	(82)	(327)	(643)
Net book amount	2,369	122	359	2,850
Year ended 31 July 2012				
Opening net book amount	2,886	61	354	3,301
Fair value adjustment	(455)	-	-	(455)
Additions	-	74	149	223
Depreciation charge	(31)	(16)	(72)	(119)
Closing net book amount	2,400	119	431	2,950
At 31 July 2012				
Cost or fair value	2,604	183	676	3,463
Accumulated depreciation	(204)	(64)	(245)	(513)
Net book amount	2,400	119	431	2,950

	2013	2012
	\$'000	\$'000
17. DEFERRED TAX ASSETS		
The balance comprises temporary differences attributable to:		
Employee benefits	131	87
Accruals	246	229
Equities	(229)	1,811
Tax losses	873	-
Private equities	3,924	4,082
Development properties	900	900
Other	81	138
Net deferred tax assets	5,926	7,247
Movements		
Opening balance at 1 August	7,247	7,485
(Debited) / credited to profit or loss	(1,321)	(238)
Closing balance at 31 July	5,926	7,247
Deferred tax assets to be recovered after 12 months	4,595	6,794
Deferred tax assets to be recovered within 12 months	1,331	453
	5,926	7,247



NOTES TO THE FINANCIAL STATEMENTS

31 July 2013

	2013 \$'000	2012 \$'000
	\$ 000	\$ 000
18. OTHER NON-CURRENT ASSETS		
Other assets	1,730	1,597
19. TRADE AND OTHER PAYABLES		
Trade creditors	2,431	1,518 1,521
Other creditors and accruals	<u> </u>	3,039
20. CURRENT BORROWINGS		
Bill payable – secured	2,100	2,100
Finance lease – secured	10	11
	2,110	2,111
Security Information about the security relating to each of the secured in note 23.	Ū.	
Security Information about the security relating to each of the secured in note 23. 21. TAX LIABILITIES	Ū.	
The company's exposure to interest rate changes arising from Security Information about the security relating to each of the secured in note 23. 21. TAX LIABILITIES Income tax	Ū.	oorrowings is provide
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Security Information about the security relating to each of the secured in note 23. 21. TAX LIABILITIES Income tax 22. CURRENT PROVISIONS Employee entitlements 23. NON-CURRENT BORROWINGS Bill payable – secured	d liabilities and the fair value of each of the b - 277 47,000	corrowings is provide 361 168 47,000
Security Information about the security relating to each of the secured in note 23. 21. TAX LIABILITIES Income tax 22. CURRENT PROVISIONS Employee entitlements 23. NON-CURRENT BORROWINGS Bill payable – secured	d liabilities and the fair value of each of the b - 277 47,000 13	2007rowings is provide 361 168 47,000 23
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Security Information about the security relating to each of the secured In note 23. 21. TAX LIABILITIES Income tax 22. CURRENT PROVISIONS Employee entitlements 23. NON-CURRENT BORROWINGS Bill payable – secured Finance lease – secured Finance lease – secured Finance lease – secured	4 liabilities and the fair value of each of the b 	2007rowings is provide 361 168 47,000 23 47,023
Security Information about the security relating to each of the secured In note 23. 21. TAX LIABILITIES Income tax 22. CURRENT PROVISIONS Employee entitlements 23. NON-CURRENT BORROWINGS Bill payable – secured Finance lease – secured	4 liabilities and the fair value of each of the b 	2007rowings is provide 361 168 47,000 23 47,023
security information about the security relating to each of the secured in note 23. 21. TAX LIABILITIES accome tax 22. CURRENT PROVISIONS Employee entitlements 23. NON-CURRENT BORROWINGS Bill payable – secured Employee lease – secured Bill payable – s	d liabilities and the fair value of each of the b - 277 47,000 13 47,013 current and non-current borrowings is set or	2001rowings is provide 361 168 47,000 23 47,023 ut in note 2.
Security Information about the security relating to each of the secured in note 23. 21. TAX LIABILITIES Income tax 22. CURRENT PROVISIONS Employee entitlements 23. NON-CURRENT BORROWINGS Bill payable – secured Finance lease – secured Fi	d liabilities and the fair value of each of the b - 277 47,000 13 47,013 current and non-current borrowings is set or	2001rowings is provide 361 168 47,000 23 47,023 ut in note 2.
Security Information about the security relating to each of the secured in note 23. 21. TAX LIABILITIES Income tax 22. CURRENT PROVISIONS Employee entitlements 23. NON-CURRENT BORROWINGS	47,000 13 47,015 47,015 47	2001 2001 2001 2001 2001 2001 2001 2001
Security Information about the security relating to each of the secured In note 23. 21. TAX LIABILITIES Income tax 22. CURRENT PROVISIONS Employee entitlements 23. NON-CURRENT BORROWINGS Bill payable – secured Finance lease – secured Risk The company's exposure to interest rate changes arising from Security Details of the security relating to each of the secured liabilities Fotal secured liabilities	47,000 13 47,015 47,015 47	2001 2001 2001 2001 2001 2001 2001 2001

	47,100	47,100	
Finance lease ²	23	34	
	49,123	49,134	



NOTES TO THE FINANCIAL STATEMENTS

31 July 2013

23. NON-CURRENT BORROWINGS (CONTINUED)

Assets pledged as security

1\$2.1 m bill is secured against Bong Bong St, Bowral & 35-39 Wharf St, Forster; the facility is BBSY plus 1.00%.

¹\$26.0 million bill is secured against Port Central Shopping Centre ("SC"); the facility is BBSY plus 1.88%. The bank requires the business and company to meet certain financial ratios: the SC business must have a minimum interest coverage ratio of 1.80 times; the SC loan to valuation ratio not to exceed 50% (the LVR is measured against the specific asset/debt under this approval); the company gearing ratio must not exceed 40% and total tangible assets less total liabilities must be no less than \$60 million.

¹\$7.0 million bill is secured against Kempsey Central SC; the facility is BBSY plus 2.13%. The bank requires the business and company to meet certain financial ratios: the SC business must have a minimum interest coverage ratio of 1.80 times; the SC loan to valuation ratio not to exceed 57% on day one and 51% 18 months from funding (the LVR is measured against the specific asset/debt under this approval); the company gearing ratio must not exceed 40% and total tangible assets less total liabilities must be no less than \$60 million.

1\$14.0 million bill is secured against Coffs Central SC; the facility is BBSY plus 1.7%. The bank requires the business and company to meet certain financial ratios: the SC business must have a minimum interest coverage ratio of 1.80 times; the SC loan to valuation ratio not to exceed 60% (the LVR is measured against the specific asset/debt under this approval); the company gearing ratio must not exceed 40% and total tangible assets less total liabilities must be no less than \$60 million.

The company has complied with the borrowing ratios.

² \$23,000 is secured against specific plant and equipment.

	2013	2012
	\$'000	\$'000
Financing arrangements		
Inrestricted access was available at balance date to the following lines	of credit:	
lotal facilities		
Unsecured bank overdrafts	1,000	1,000
Secured bill facilities	49,100	49,100
Secured loan facility	23	34
	50,123	50,134
Jsed at balance date		
Secured bill facilities	49,100	49,100
Secured loan facility	23	34
	49,123	49,134
Unused at balance date		
Unsecured bank overdrafts	1,000	1,000
	1,000	1,000

The interest rates at balance date were up to a maximum of 4.99% on the secured bill facilities (2012: 6.29%).

On-balance sheet

The fair value of borrowings is based upon market prices where a market exists or by discounting the expected future cash flows by the current interest rates for liabilities with similar risk profiles.

Off-balance sheet

There are no off-balance sheet borrowings or contingencies other than as referred to in note 2.



NOTES TO THE FINANCIAL STATEMENTS

31 July 2013

	2013 \$'000	2012 \$'000
24. NON-CURRENT PROVISIONS		
Employee entitlements	161	120
Other provisions	24	156
	185	276
25. DEFERRED TAX LIABILITIES		
The balance comprises temporary differences attributable to:		
Prepayments	140	159
Investment properties	4,009	3,095
Equities Net deferred tax liabilities	4,029 8,178	<u> </u>
	0,170	3,004
Movements:	5 00 /	(10)
Opening balance at 1 August	5,084 896	4,126 1,115
Charged / (credited) to profit or loss Charged / (credited) to equity	2,198	(157)
Closing balance at 31 July	8,178	5,084
Deferred tax liabilities to be settled after 12 months	8,178	5,084
Deferred tax liabilities to be settled within 12 months	- 8,178	- 5,084



NOTES TO THE FINANCIAL STATEMENTS

31 July 2013

	Number of Shares 2013	Number of Shares 2012	2013 \$'000	2012 \$'000
26. CONTRIBUTED EQUITY				
Share capital				
Ordinary shares fully paid	49,003,325	49,003,325	13,294	13,294
Movements in ordinary share capital				
· · · · · · · / · · · · · · · · · · · ·		Number of	Issue Price	

		Number of	Issue Price	
Date	Details	Shares	Per Share	\$'000
31/07/2012	Balance	49,003,325	-	13,294
31/07/2013	Balance	49,003,325		13,294

Ordinary shares

Ordinary shares entitle the holder to participate in dividends and the proceeds on winding up of the company in proportion to the number of and amounts paid on the shares held.

On a show of hands every holder of ordinary shares present at a meeting in person or by proxy is entitled to one vote, and upon a poll each share is entitled to one vote.

Dividend Reinvestment Plan

The Dividend Reinvestment Plan may be offered to shareholders by directors, and allows shareholders to reinvest dividends into shares in the company. The Dividend Reinvestment Plan remains suspended for current and future dividends.

Deferred Employee Share Plan

The Deferred Employee Share Plan may be used as part of any incentive payments for all employees. For transaction cost reasons, where possible shares bought back as part of the company's ongoing capital reduction program are recognised for this purpose rather than cancelled.

Options

There were no options on issue at the time of this report.

On-market share buy back

No shares were bought back during the year (2012: Nil).

Capital risk management

The company's objective when managing capital is to safeguard the ability to continue as a going concern, so that continued returns to shareholders and benefits for other stakeholders can be provided while maintaining an optimal capital structure.



NOTES TO THE FINANCIAL STATEMENTS

	0010	0010
	2013 \$'000	2012 \$'000
	\$ 000	\$ 000
27. RESERVES		
Reserves		
Movements		
Capital profits reserve ¹		
Opening balance	90,503	90,503
Transfer from retained profits	-	-
Closing balance	90,503	90,503
Long term investment revaluation reserve ²		
Opening balance	4,271	4,638
Fair value adjustments on available for sale assets		
-Equities	7,327	(524)
-Deferred tax applicable to fair value adjustments	(2,198)	157
Closing balance	9,400	4,271
Total reserves	99,903	94,774

¹ The capital profits reserve is used to record pre-CGT profits.

² The long term investment revaluation reserve is used to record increments and decrements on equities recognised in other comprehensive income. Amounts are reclassified to profit or loss when the associated assets are sold. Impaired amounts are recognised in profit or loss.



NOTES TO THE FINANCIAL STATEMENTS

	2013	2012
	\$'000	\$'000
28. DIVIDENDS		
Ordinary shares		
2012 final dividend of 5.5 cents (2011: 5.5 cents final) per share	2,695	2,696
2013 Interim dividend of 6.0 cents (2012: 5.5 cents) per share	2,940	2,695
Total dividends declared	5,635	5,391
Dividends paid in cash	5,635	5,391
	5,635	5,391

Franked dividends declared and paid during the year were fully franked at the tax rate of 30%.

Dividends declared after year end

Subsequent to year end the directors have recommended the payment of a final dividend of 6.0 cents per ordinary share fully franked based on tax paid at 30%. The maximum amount of the proposed dividend expected to be paid on 24 October 2013 out of retained profits at 31 July 2013 is \$2,940,200 (2012: \$2,695,185).

The financial effect of the dividend declared subsequent to the reporting date has not been brought to account in the financial statements for the year ended 31 July 2013 and will be recognised in subsequent financial reports.

The Dividend Reinvestment Plan (DRP) remains suspended for the final dividend declared.

Franked dividends

The franked portions of the final dividends declared after 31 July 2013 will be franked out of existing franking credits or out of franking credits arising from the payment of income tax in the year ending 31 July 2013.

	2013	2012
	\$'000	\$'000
Franking credits available for subsequent financial		
years (tax paid basis)	9,841	11,819

The above amounts are based on the balance of the franking account at year end, adjusted for:

(a) franking credits that will arise from the payment of the current tax liability

(b) franking debits that will arise from the payment of dividends recognised as a liability at the reporting date

(c) franking credits that will arise from the receipt of dividends recognised as receivables at the reporting date

(d) franking credits that may be prevented from being distributed in subsequent financial years.



NOTES TO THE FINANCIAL STATEMENTS

	2013	2012
	\$'000	\$'000
29. REMUNERATION OF AUDITORS		
Audit and review	77	74
Tax services	18	22
	95	96

30. COMMITMENTS FOR EXPENDITURE

Capital commitments

The company has uncalled capital commitments of up to \$2,518,000 (2012: \$2,537,500) over a period of up to 10 years in relation to private equity and property fund investments held at year end.

The company did not have capital commitments at balance date in relation to construction works at Port Central, (2012: \$258,000), Kempsey Central (2012: \$1,044,000), and Coffs Central (2012: \$9 million).

31. EMPLOYEE ENTITLEMENTS

Long service leave (note 24)	161	120
Accrual for annual leave (note 22)	277	168
Other accruals	441	454
	879	742



NOTES TO THE FINANCIAL STATEMENTS

32. RELATED PARTIES

Directors

The names of persons who were directors of Gowing Bros. Limited at any time during the financial year were Messrs W. A. Salier, J. E. Gowing, J. G. Parker and R. D. Fraser.

All of the persons were also directors during the year ended 31 July 2012.

Remuneration

Information on remuneration of directors and other key management personnel is disclosed in the remuneration report.

	2013 \$'000	2012 \$'000
Directors and other key management personnel		
Short-term employee benefits	1,603,483	1,261,532
Share based compensation	-	175,000
Post-employment benefits	98,239	173,745
Long-term benefits	25,395	11,123
	1,725,741	1,621,400

The company has taken advantage of the relief provided by Corporations Regulation 2M.3.03 and has transferred the detailed remuneration disclosures to the Directors' Report. The relevant information can be found in the remuneration report on pages 12 to 15.

Shares

	Shares held* as at	Shares acquired/	Shares held as at	Shares acquired/	Shares held as at
	31 July 2011	(disposed) during the year	31 July 2012	(disposed) during the year	31 July 2013
	No.	No.	No.	No.	No.
W. A. Salier	54,794	-	54,794	-	54,794
J. E. Gowing	18,982,868	-	18,982,868	-	18,982,868
J. G. Parker	50,000	-	50,000	-	50,000
R. D. Fraser	58,118	5,000	63,118	-	63,118
G. J. Grundy	117,724	55,804	173,528	-	173,528
J. S. Byers	50,000	-	50,000	-	50,000
M. D. de Lepervanche * Directly and indirectly	22,222	22,322	44,544	-	44,544

Receivables from directors and executives

At year end the following amounts were receivable from the directors and executives \$11,372 (2012: \$13,552).

There were no other transactions with directors and director related entities and executives.



NOTES TO THE FINANCIAL STATEMENTS

33. INTERESTS IN JOINT VENTURES

Joint venture operations

The company has entered into a joint venture operation known as Regional Retail Properties, for long term investments in small regional retail centres. The company has a 50% participating interest in this joint venture and is entitled to 50% of its output.

The company has entered into a joint venture operation, known as Verge Street, as a long term investment property immediately adjacent to a new neighbouring shopping centre. The company has a 50% participating interest in this joint venture and is entitled to 50% of its output.

During the year the company discontinued its joint venture operation with Yarrawonga and subsequently sold its share of development properties realising a profit of \$392,287.

The company's interests in the assets employed in the joint ventures are included in the balance sheet, in accordance with the accounting policy described in note 1(k), under the following classifications:

	2013 \$'000	2012 \$'000
Current assets		
Cash	82	50
Investment properties	-	2,650
Trade and other receivables	13	14
Total current assets	95	2,714
Non-current assets		
Investment properties	3,350	700
Development properties		849
Total non-current assets	3,350	1,549
Current Share of assets employed in joint venture	3,445	4,263
Current liabilities		
Borrowings	2,100	2,100
Total current liabilities	2,100	2,100
Non-current liabilities		
Borrowings		-
Total non-current liabilities		-
Current share of liabilities employed in joint venture	2,100	2,100
Net assets employed in joint venture	1,345	2,163

\$2.1 million of borrowings is secured against investment properties of Regional Retail Properties (note 23).



NOTES TO THE FINANCIAL STATEMENTS

31 July 2013

34. SHARE-BASED PAYMENTS

The Deferred Employee Share Plan has been in operation since 2006 which allows fully paid ordinary shares to be issued for no cash consideration from shares held by the Plan. All Australian resident permanent employees (excluding directors) who have been continuously employed by the company for a period of at least three years are eligible to participate in the scheme. Employees may elect not to participate in the scheme.

Shares are acquired on-market prior to the issue. Shares issued under the scheme may not be sold until the earlier of three years after issue or cessation of employment of the company. In all other respects the shares rank equally with other fully-paid ordinary shares on issue.

Options

No options were on issue at year end (2012: Nil).

	2013	2012
35. EARNINGS PER SHARE		
Basic earnings per share (cents)	14.85c	12.18c
Diluted earnings per share (cents)	14.85c	12.18c
Weighted average number of ordinary shares on issue	49,003,325	49,003,325
Net profit after tax	\$7,275,000	\$5,967,000



NOTES TO THE FINANCIAL STATEMENTS

31 July 2013

36. RECONCILIATION OF NET PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2013 \$'000	2012 \$'000
Profit from ordinary activities after income tax	7,275	5,967
Depreciation	131	119
Impairment – equities	-	236
Net gain on sale of equities	(5,590)	(1,364)
Net gain on sale of investment properties	(125)	-
Net gain on sale of development properties	(392)	(58)
Revaluation of investment properties to market value	1,040	141
Revaluation of investments to market value	(157)	163
Revaluation of Property Plant & Equipment to market value	-	455
Other income	-	193
Provisions for employee entitlements	149	16
Decrease / (increase) in receivables	(735)	(62)
Decrease / (increase) in prepayments	20	(1,519)
Decrease / (increase) in income taxes	2,195	718
Increase / (decrease) in borrowings	-	6
Increase / (decrease) in trade creditors and accruals	150	1,632
Net cash inflow from operating activities	3,961	6,643

37. SUBSEQUENT EVENTS

No matter or circumstance has arisen which has significantly affected, or may significantly affect, the operations of the company, the results of those operations or the state of affairs of the company in future financial years.

38. OTHER INFORMATION

Gowing Bros. Limited is incorporated and domiciled in New South Wales. The registered office, and principal place of business, is Unit 21, Jones Bay Wharf, 26 – 32 Pirrama Rd, Pyrmont NSW 2009.

 Phone:
 61 2 9264 6321

 Facsimile:
 61 2 9264 6240

 Email:
 info@gowings.com

Website: www.gowings.com

Gowing Bros. Limited shares are listed on the Australian Securities Exchange.

The company secretaries are Mr J. S. Byers and Mr G. J. Grundy.

The share register is maintained by Computershare Investor Services Pty. Limited, Level 3, 60 Carrington Street, Sydney NSW 2000, Telephone 1300 855 080, Overseas callers +61 (0)2 8234 5000, Facsimile + 61 (0)2 8234 5050.



DIRECTORS' DECLARATION

- 1. In the directors' opinion:
 - (a) the financial statements and notes set out on pages 21 to 51 are in accordance with the Corporations Act 2001, including:
 - (i) complying with Accounting Standards and the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
 - (ii) giving a true and fair view of the company's financial position as at 31 July 2013 and of its performance for the financial year ended on that date; and
 - (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- 2. The notes to the financial statements include a statement of compliance with International Financial Reporting Standards.
- 3. The directors have been given the declarations by the chief executive officer and chief financial officer for the year ended 31 July 2013 required by section 295A of the Corporations Act 2001.

This declaration is made in accordance with a resolution of the directors.

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W. A. SALIER Director

J. E. GOWING Director

Sydney 25 October 2013



AUDITOR'S INDEPENDENCE DECLARATION

31 July 2013



Accountants | Business and Financial Advisers

To the directors of Gowing Bros. Limited:

As lead auditor for the audit of the financial report of Gowings Bros. Limited for the year ended 31 July 2013, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- (a) the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- (b) any applicable code of professional conduct in relation to the audit.

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Sydney, NSW 25 October 2013 A G Smith Partner

HLB Mann Judd (NSW Partnership) ABN 34 482 821 289

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INDEPENDENT AUDIT REPORT

Year ended 31 July 2013



Accountants | Business and Financial Advisers

To the members of Gowing Bros. Limited

Report on the Financial Report

We have audited the accompanying financial report of Gowing Bros. Limited ("the company"), which comprises the balance sheet as at 31 July 2013, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration for the company.

Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In Note 1(a), the directors also state, in accordance with Accounting Standard AASB 101: Presentation of Financial Statements, that the financial report of Gowing Bros. Limited complies with International Financial Reporting Standards.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

Our audit did not involve an analysis of the prudence of business decisions made by directors or management.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, given to the directors of the company on 25 October 2013, would be in the same terms if provided to the directors as at the time of this auditor's report.

HLB Mann Judd (NSW Partnership) ABN 34 482 821 289

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INDEPENDENT AUDIT REPORT

Year ended 31 July 2013

HLB Mann Judd

Opinion

In our opinion:

- (a) the financial report of Gowing Bros. Limited is in accordance with the Corporations Act 2001, including:
 - (i) giving a true and fair view of the company's financial position as at 31 July 2013 and its performance for the year ended on that date; and
 - (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001; and
- (b) the financial report also complies with International Financial Reporting Standards as disclosed in Note 1(a).

Report on the Remuneration Report

We have audited the Remuneration Report included in pages x to y of the directors' report for the year ended 31 July 2013. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

Opinion

In our opinion the Remuneration Report of Gowing Bros. Limited for the year ended 31 July 2013 complies with section 300A of the Corporations Act 2001.

Matters relating to the electronic presentation of the audited financial report and remuneration report

This auditor's report relates to the financial report and remuneration report of the company for the financial year ended 31 July 2013 published in the annual report and included on the company's website. The company's directors are responsible for the integrity of the company's website. We have not been engaged to report on the integrity of this website. The auditor's report refers only to the financial report and remuneration report identified above. It does not provide an opinion on any other information which may have been hyperlinked to/from the financial report and remuneration report. If users of the financial report are concerned with the inherent risks arising from publication on a website, they are advised to refer to the hard copy of the audited financial report and remuneration report to confirm the information contained in this website version of the financial report and remuneration report.

HLB Mann Ouder

HLB Mann Judd Chartered Accountants

Sydney, NSW 25 October 2013

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A G Smith Partner



ISSUES TO SHAREHOLDERS SINCE 19 SEPTEMBER 1985

DATE	PARTICULARS	ISSUED FROM	ISSUE PRICE \$
31/10/85	Bonus issue in lieu	Asset Revaluation reserve	
30/4/86	Bonus issue in lieu	Asset Revaluation reserve	
31/10/86	Bonus issue in lieu	Asset Revaluation reserve	
16/3/87	1 for 2 Bonus issue	Asset Revaluation reserve	
30/4/87	Bonus issue in lieu	Asset Revaluation reserve	
30/4/88	Dividend Re-investment	Accumulated profits	2.50
31/10/88	Dividend Re-investment	Accumulated profits	3.70
30/4/89	Dividend Re-investment	Accumulated profits	3.75
30/4/89	Special Scrip dividend	Accumulated profits	
16/11/89	Dividend Re-investment	Accumulated profits	4.35
31/10/90	1 for 10 Bonus issue	Share Premium – Special Dividend Reserve	
31/10/91	1 for 20 Bonus issue	Share Premium Reserve	
30/4/92	Dividend Re-investment	Accumulated profits	3.75
31/10/92	Dividend Re-investment	Accumulated profits	3.80
29/10/93	Dividend Re-investment	Accumulated profits	3.60
29/4/94	Dividend Re-investment	Accumulated profits	3.50
28/4/95	Dividend Re-investment	Accumulated profits	2.60
28/4/95	Bonus in Lieu Share Plan	Share Premium Reserve	
3/10/95	1 for 10 Bonus issue	Share Premium Reserve	
31/10/95	Dividend Re-investment	Accumulated profits	3.00
31/10/95	Bonus in Lieu Share Plan	Share Premium Reserve	
26/4/96	Dividend Re-investment	Accumulated profits	2.90
26/4/96	Bonus in Lieu Share Plan	Share Premium Reserve	
30/10/96	Dividend Re-investment	Accumulated profits	3.10
30/10/96	Bonus in Lieu Share Plan	Share Premium Reserve	
25/4/97	Dividend Re-investment	Accumulated profits	4.50
25/4/97	Bonus in Lieu Share Plan	Share Premium Reserve	
15/5/97	2 for 1 Share Split		
31/10/97	Dividend Re-investment	Accumulated profits	2.60
31/10/97	Bonus in Lieu Share Plan	Share Premium Reserve	
30/4/98	Dividend Re-investment	Accumulated profits	2.35
30/4/98	Bonus in Lieu Share Plan	Share Premium Reserve	
3/11/98	Dividend Re-investment	Accumulated profits	2.10
3/11/98	Bonus in Lieu Share Plan		
28/4/99	Dividend Re-investment	Accumulated profits	1.90
28/4/99	Bonus in Lieu Share Plan		
18/11/99	Dividend Re-investment	Accumulated profits	1.95
18/11/99	Bonus in Lieu Share Plan		
28/4/00	Dividend Re-investment	Accumulated profits	1.95
28/4/00	Bonus in Lieu Share Plan		
27/10/00	Dividend Re-investment	Accumulated profits	1.80
27/4/01	Dividend Re-investment	Accumulated profits	2.36
19/10/01	Dividend Re-investment	Accumulated profits	1.95
18/12/01	In Specie Distribution	G Retail Ltd shares issued on listing	
22/4/02	Dividend Re-investment	Accumulated profits	1.90
25/10/02	Dividend Re-investment	Accumulated profits	1.80
18/12/02	Dividend Re-investment	Accumulated profits	1.95
24/4/03	Dividend Re-investment	Accumulated profits	1.90
24/10/03	Dividend Re-investment	Accumulated profits	2.40
24/10/03	Bonus in Lieu Share Plan		
23/4/04	Dividend Re-investment	Accumulated profits	2.40
23/4/04	Bonus in Lieu Share Plan	·	
25/10/04	Dividend Re-investment	Accumulated profits	2.55
22/4/05	Dividend Re-investment	Accumulated profits	2.70
22/4/05	Bonus in Lieu Share Plan		200
17/07/09	Dividend Re-investment	Accumulated profits	2.87
05/11/10	Dividend Re-investment	Accumulated profits	2.42
17/12/10	1 for 8 Rights Issue	Accumulated profits	2.20
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02/03/11	Share buy back	ACCUMUIQUEQIDIQUIS	



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